Table of Contents

1.	Speaking Notes for Impact of digital innovation on new products, processes and	1
	competition	
2.	Slide Pack and Speaking Notes Role of Hydrogen in Low-Carbon Energy Transition	4
3.	Speaking Notes for 'Thriving through Transformation' from the Time to	39
	Shine series	
4.	Slides Introduction to being a finance professional in Government session 1	42

Treasury Guest Lecture Series: Prof. Beth Webster

11:30 am	Welcome everybody Introduce topic and speaker	Patrick Nolan
11:35 am	Presentation (45 mins)	Beth Webster
12:20 pm	Questions & Answers	Questions posted using Q&A function on Teams
12:55 pm	Close	Patrick closes

Opening

Patrick 11:30 – 11:35 am

- E ngā iwi, e ngā mana, e ngā hoa mahi. Tēnā koutou katoa.
- E mihi ana ki a koutou, kua tae mai ki te tautoko tēnei kaupapa.
- Ngā mihi nui ki a Beth Webster te kaikorero o te rā. Tēnā koe.
- Kō Patrick Nolan tōku ingoa. Nau mai, haere mai ki Te Tai Ōhanga.
- Your own mihi or personal introduction.
- Welcome everyone. It's great to see everyone online joining today's Treasury Guest Lecture Series. I'm really looking forward to the talk, and the discussion that will follow.

Context of this seminar series

- As you will be aware by now, this seminar is part of our current theme:
 Productivity in a Changing World. To those of you less familiar with this
 Treasury series, we chose this theme as a focus for our guest lectures, as productivity is the key long-run driver of economic performance and wages, and also important for overall wellbeing.
- However, the world around us is evolving quickly, presenting us with the challenge of lifting productivity among significant economic, social, and environmental shifts. Just like many other countries, New Zealand is navigating these changes in a dynamic global context.

- That's why we're bringing together a diverse range of speakers to explore how these trends will impact New Zealand's economic performance, productivity, as well as the sustainability and resilience of our economy.
- Keep an eye out for invites to these lectures. We have a remarkable line-up of inspiring experts in the coming months.

About the speaker

- Today we are really privileged to have Professor Beth Webster with us. She is Director of the Centre for Transformative Innovation at Swinburne University of Technology. She is also Pro Vice-Chancellor for Research Impact and Policy.
- Beth's expertise centres on the economics of how knowledge is created and diffused through the economy. Her research interests cover several areas of applied economics including innovation; intangible capital; intellectual property; firm performance and public policy for the translation of science.
- She has authored over 100 articles on the economics of innovation and firm performance.

Topic of the presentation

- During today's session, Beth will share her insights on how economic theory treats digital technologies and how it is the same and different from previous general-purpose technologies.
- The recent acceleration of progress in AI reinforces the opportunities that digital technologies create for economic and productivity growth in all economies, including New Zealand. Understanding the potential impact of digital technologies on New Zealand's productivity is important for the Treasury. It also raises questions as to how the policy environment can better assist New Zealand take advantage of future opportunities - and respond to the challenges that digital technologies bring.
- I am looking forward to gaining new insights from Beth's presentation.

Logistics and hand-over to the speakers

- I will now hand over to Beth, who will present for around 45 minutes. We will then have the remainder of the time for guestions and discussion.
- I invite you to use the Q&A function in Teams for moderating our discussion, so
 please post your questions there. If you have any technical query, please use
 the standard chat function.
- Over to you Beth, and once again, welcome.

Questions

Patrick / Beth

app.12.20 – 12.55 pm

• Thank you, Beth, for your outstanding presentation.

Perhaps make an observation of something that you were struck by.

We already have some questions in the Q&A and please keep them coming in.
 We will try and cover as many as we can.

Question for discussion:

As a small economy with a low level of productivity relative to the rest of the developed world, should our **innovation focus** be on how to incorporate international innovations rather than having settings that support NZ businesses to do their own cutting-edge innovations?

Questions till around 12.55 pm.

Closing	Patrick
Closing	арргох. 12.55 рт

- Unfortunately, we have run out of time and we need to bring today's event to a close.
- Thank you very much, Beth, for taking the time to share your insights and experience with us today.
- And thanks to everyone online for joining us for today's talk.
- Our next seminar will take place next week Monday, 19 February. We will
 have Dr Sergey Paltsev from MIT. The session will focus on the role of
 hydrogen in low-carbon energy transition.
 - It will be a hybrid event and you are welcome to join us in person here at 1 The Terrace. You can register via the Treasury website.
- Let me now close our seminar today and farewell you all with a whakataukī, which says that discussion, learning, understanding and knowledge underpin the wellbeing of all people.

Mā te kōrero, ka mōhio

Mā te mōhio, ka mārama

Mā te mārama, ka mātau

Mā te mātau, ka ora te iwi.

Haumi e, hui e, tāiki e!

- Thank you once again to Beth, and to everyone for participating today.
- Mā te wā.

Role of Hydrogen in Low-Carbon Energy Transition

Sergey Paltsev
Massachusetts Institute of Technology

paltsev@mit.edu





February 19, 2024



THE COLORS OF HYDROGEN

GREEN

Hydrogen produced by electrolysis of water, using electricity from renewable sources like wind or solar. Zero CO₂ emissions are produced.

PURPLE/PINK

Hydrogen produced by electrolysis using nuclear power.

BLUE

Hydrogen produced from fossil fuels (i.e., grey, black, or brown hydrogen) where CO₂ is captured and either stored or repurposed.

TURQUOISE

Hydrogen produced by thermal splitting of methane (methane pyrolysis). Instead of CO₂, solid carbon is produced.

GREY

Hydrogen extracted from natural gas using steam-methane reforming. This is the most common form of hydrogen production in the world today.

BROWN/BLACK

Hydrogen extracted from coal using gasification.

YELLOW

Hydrogen produced by electrolysis using grid electricity from various sources (i.e., renewables and fossil fuels).

WHITE

Hydrogen produced as a byproduct of industrial processes. Also refers to hydrogen occurring in its (rare) natural form.



Hydrogen Reasons

Potential to provide **energy** in **all** parts of economy: industry, transportation, residential.

Potential for **remote communities** (with no access to grid).

Can be **stored** in many forms: gas, liquid, solid.

Can be **made** from **various** sources.

Zero emissions of carbon during operation, but only as clean as the technology used to produce it.

Clean if produced by:

Electrolysis using renewables or nuclear Steam reforming with carbon capture and storage Based on renewable biomass

Hydrogen Challenges

Expand from the current applications (primarily as a chemical feedstock) to other sectors

Need for integrated solutions to benefit from economies of scale

Policy support (low-carbon, hydrogen-targeted)

Cost, infrastructure, and safety



Why do we need low-carbon hydrogen and renewable gas?

An approach "Decarbonize electricity and electrify everything" – has its limits

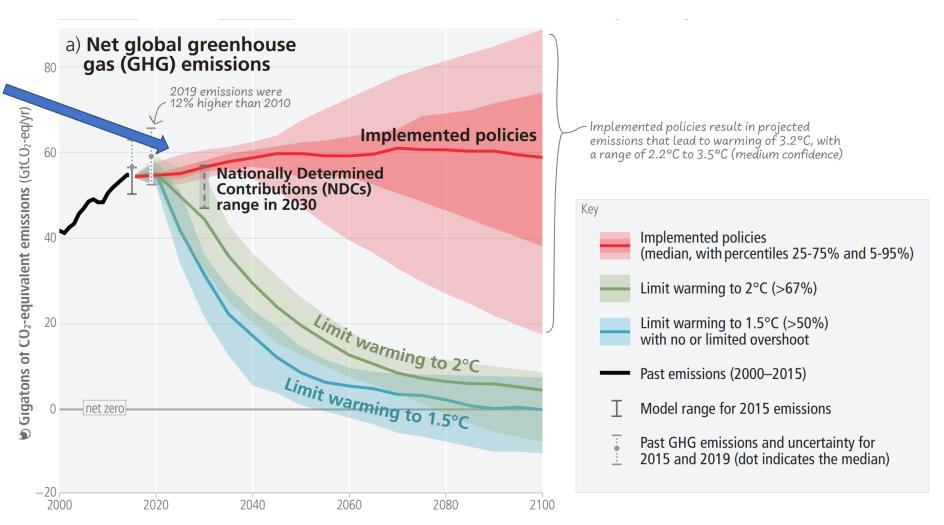
Need for renewable hydrocarbons in the form of liquid and gaseous fuels

Heavy-duty, long-distance transport (trucks, ships and planes); high temperature industrial heat (food and beverage sector, steel production, glass production); agriculture (renewable fertilizer such as green ammonia and biofertilizer); and chemical production (such as methanol)



2023 IPCC AR6 Synthesis Report – Global emission pathways

2022 -2023 emissions are outside of the IPCC arange

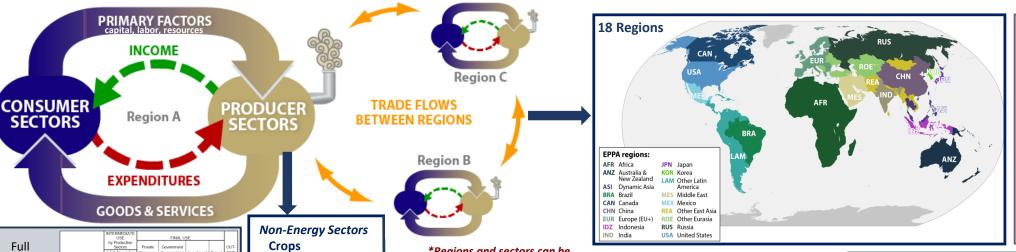


Item 22 Page 10 of 143

MIT Economic Projection and Policy Analysis (EPPA) Model

Multi-sector, multi-region computable general equilibrium (CGE) model of the world economy for energy, economy and emissions projections





Cement

Chemicals

Non-Ferrous Metals + low-carbon options

Plug-in Electric

Battery Electric Hydrogen

Current Generation

Conv. Fossil (coal, gas, oil)

Coal + Bio Co-firing w/ CCS

Gas with Advanced CCS

Adv. Fossil (NGCC, Adv Coal) Hydro

Advanced Biofuel

Coal with CCS

Gas with CCS

Nuclear

ICE (gasoline & diesel)

Technical Features

Written in GAMS using MSPGE

Database

Calibrated to current economic and energy levels based on IMF

and IEA

Documented in peerreviewed literature

Publicly Available

Version

2100+ (in 5-year steps)

	INTERMEDIATE USE FINAL USE								
Full			1 1	y Production Sectors	Private Consump.	Government	Investment	Export	OUT-
Input-	Domestic Production	2							
Output	Producation	i :		Α		В			С
Data	Imports	1 2							
for	imports	-		D		Е			F
Every	Value added:	n -labor	H						
Region		-capital - natural resources		G		н			1
	INDUIT								

Key Inputs

Policy Assumptions Population Growth Capital/Labor Productivity Growth **Energy Efficiency Improvements Technology Costs** Rate of Technology Penetration **Elasticities of Substitution** (related to labor, capital, energy, fuels, etc.) Fossil Fuel Resource Availability **Urban Pollutant Initial Inventories & Trends** Land Productivity

Regions and sectors can be Livestock added for special studies Forestry Iron & Steel Food

Energy-Intensive Industry—

Manufacturing Service

Commercial Transport

Household Transport Energy Sectors

Crude Oil Refined Oil

Liquid Fuel from Biomass -

Oil Shale

Coal

Natural Gas (conv., shale, tight) Electricity-

Synthetic Gas (from Coal)

New Technologies Continually Added

Key Outputs

GDP

Consumption

Emissions (GHGs, Air Pollutants)

Primary/Final Energy Use

Electricity Generation

Technology Mix

Commodity and Factor Prices

Sectoral Output

Advanced Nuclear

Biomass with CCS

Renewables with Backup

Land Use

Solar

Wind

Biomass

At global and regional levels

Key Features

Global Coverage & International Trade

Economy-Wide Coverage & Inter-Industry Linkages

Feedbacks Across Regions & Sectors

Theory-Based (microeconomics with full input-output data) Endogenous Prices, Investments & Capital Accumulation

GDP and Welfare Effects

Policies (emissions limits/prices, sector/technology regulations...)

Distortions (taxes, subsidies, etc.)

Accounting for Physical Quantities (energy, electricity, land)

Links to MIT Earth System Model (MESM)

Kev Equations

Firms maximize profit: choose technology, level of output and inputs subject to production functions and costs

Household maximize welfare: choose savings and consumption subject to budget constraint

Equilibrium Conditions: Market-Clearing, Zero-Profit, Income Balance

Examples of recent applications of MIT tools: variety of research efforts

Projecting Energy and Climate

Paltsev (2020) Economics of Energy and Env Policy, 9(1), 43-62.

Decarbonizing Hard-to-Abate Sectors Paltsev et al (2021) Applied Energy, 300, 117322.

Health Co-Benefits of Renewables

Dimanchev et al (2019) Environmental Research Letters, 14(8).

Climate Change Effects on Agriculture Gurgel et al (2021) Climatic Change, 166(29).

Cost and Value of Variable Renewables Gurgel et al (2023) Applied Energy, 344, 121119.

Global Electrification of Light-Duty Vehicles

Paltsev et al (2022) Econ of Energy and Env Policy, 11(1), 165-191.

Economics of Bioenergy with CCS (BECCS) Fajardy et al (2021) Global Environ Change, 68, 102262.

Framework for Assessing Stranded Assets
Chen et al (2023) Climate Change Economics, 14, 2350003.

Transition Scenarios for Financial Risk Analysis
Chen et al (2022) https://globalchange.mit.edu/publication/17757

Climate-Related Financial Stress-Testing
Le Guenedal et al (2023) https://globalchange.mit.edu/publication/18121



MIT 2023 Global Change Outlook

Charting the Earth's Future Energy, Managed Resources, Climate, and Policy Prospects **https://globalchange.mit.edu**

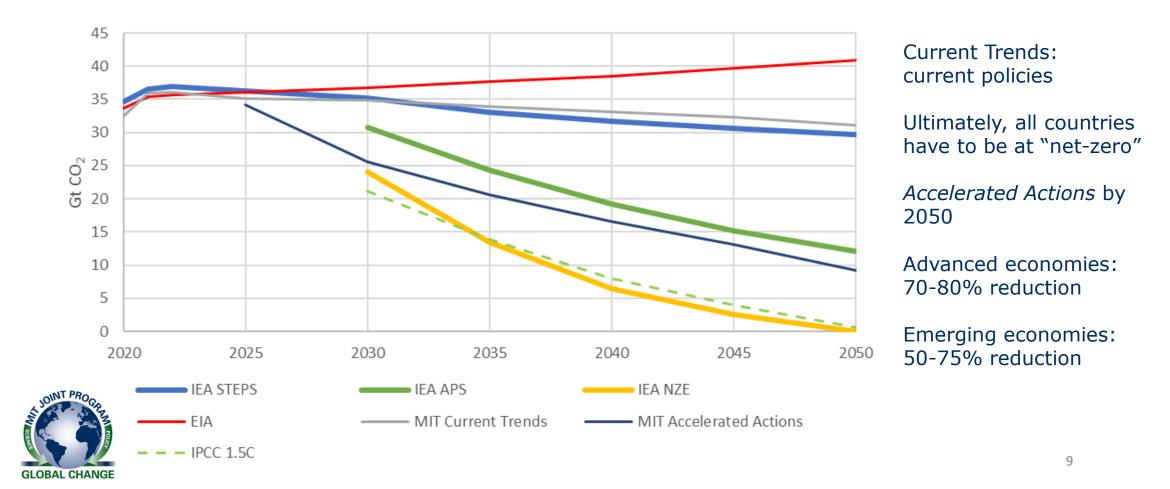
Published every other year.



For current trends, typically, scenarios assess NDCs and other pledges

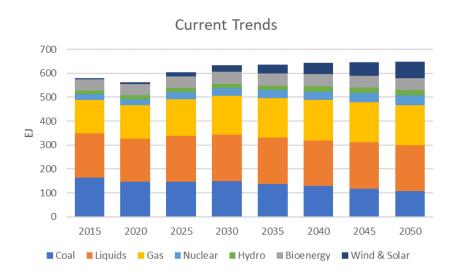
Since the contributions are determined nationally, countries decide what is "fair" (conditional vs unconditional)

COP-28: "transitioning away from fossil fuels in energy systems, in a just, orderly and equitable manner ... so as to achieve net zero by 2050 in keeping with the science."

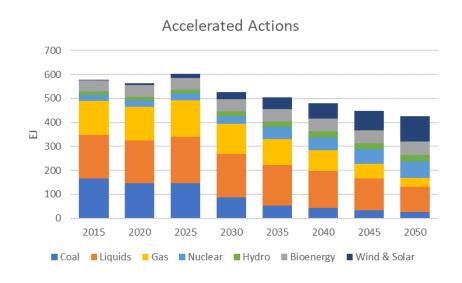


GLOBAL CHANGE

Global Primary Energy

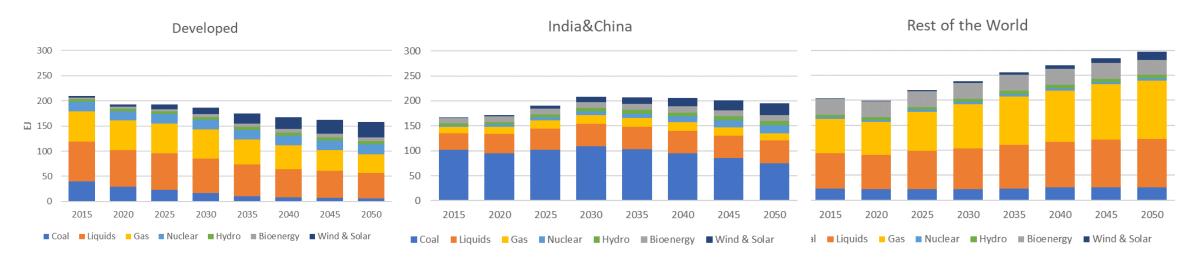


Global primary energy use in the *Current Trends* scenario grows to about 650 exajoules (EJ) by 2050, up by 15% from about 560 EJ in 2020. The share of fossil fuels drops from the current 80% to **70%** in 2050. Wind and solar - **8.6**-fold increase in EJ (from <2% to **11%** share).



In the *Accelerated Actions* scenario, global energy use is reduced due to efficiency and demand response. The fossil fuel share drops to **39%**. Wind and solar energy grow more than **13** times from 2020 to 2050 (to **25%** share).

Current Trends: Global Primary Energy by Regional Group



Energy consumption declines by 20% in the Developed region (driven by more aggressive emissions mitigation policies), while growth in energy use is 10% in the India&China region and 50% in the Rest of the World region.

Developed: oil and gas still provide a large share of energy, coal declines, the share of low-carbon sources grows from about 17% in 2020 to about 40% in 2050.

India&China: continue to rely heavily on coal.

Rest of the World: coal does not play a large role, but this region continues to consume large quantities of oil and gas.



Accelerated Actions: Global Primary Energy by Regional Group



Energy consumption declines in all regions by mid-century

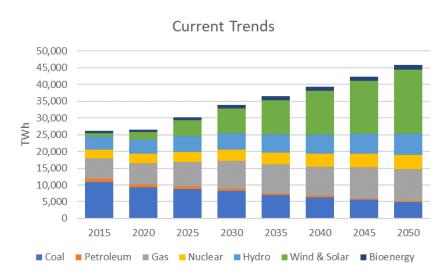
Developed: liquid and gaseous fuels are reduced (but not eliminated), coal eliminated, renewables grow 10-fold. **India&China:** coal is substantially reduced, renewables grow 10-fold.

Rest of the World: very different (reduced) role for natural gas, renewables grow 45-fold, much bigger role for energy efficiency.

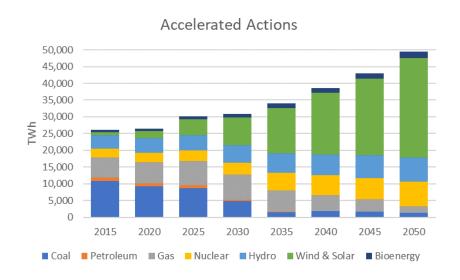


GLOBAL CHANGE

Global Electricity Production



In the *Current Trends* scenario, global electricity production (and use) grows by **73%** from 2020 to 2050. In comparison to primary energy growth of 15% over the same period, electricity grows much faster, resulting in a continuing **electrification** of the global economy.

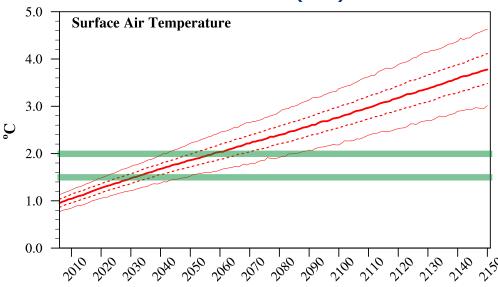


In the Accelerated Actions scenario, electricity production grows even faster (87% between 2020 and 2050).

low-carbon) sources becomes a dominant source of power by 2050 in both scenarios, providing 60-80% (70-90%) of global power generation by midcentury.

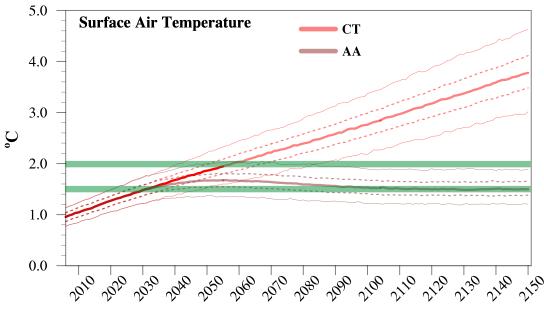
Global Average Surface-Air Temperature Changes

Current Trends (CT) Scenario



By 2060, more than half of the IGSM ensemble's Paris Forever projections exceed 2°C global climate warming, a figure that rises to more than 75% by early 2070s and more than 95% by 2085.

Accelerated Actions (AA) Scenario

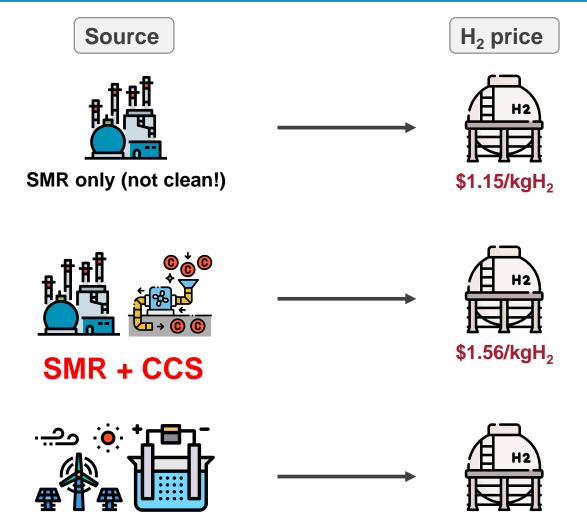


Under Accelerated Actions, by midcentury global temperature rise will cease and decline slightly before stabilizing through the latter half of the century and into the 22nd century (to just below 1.5°C median warming).



H₂ production costs by source (NREL estimates)

\$4.66/kgH₂



Additional Info

- \$10/GJ LHV (production cost only;
 delivery cost is often much more than production cost!)
- \$13/GJ LHV (production cost only)
- CO₂ captured: 13.6 kgCO₂/kgH₂
- Possible to capture >99% of CO2 but more expensive.
- Must be in location with cheap gas where CCS is possible.
- \$39/GJ LHV (production cost only)
- Electrolyzer Efficiency: 181 t H₂/y/MW per NREL projection, assumes \$0.07/kWh
- Sensitive to price of low-carbon electricity.
- Plausible price could drop to ~\$2/kg in good locations

Electrolysis

Typical Assumptions about Hydrogen Production Costs

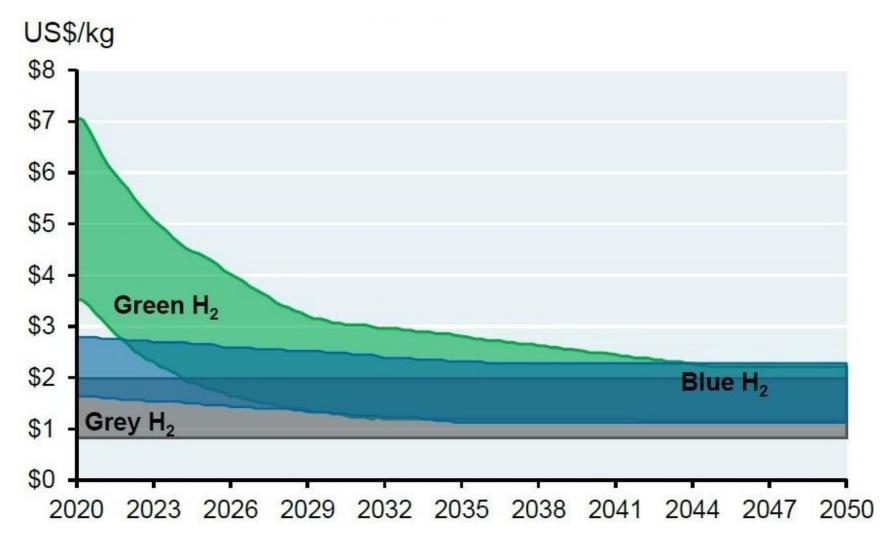
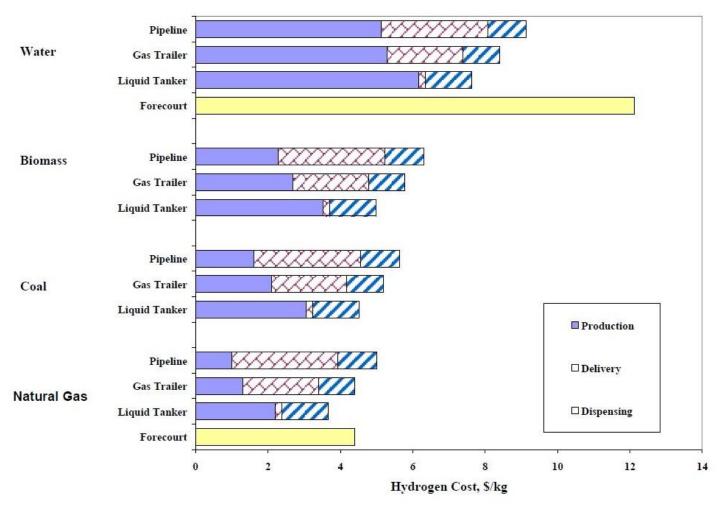


Figure Source: GS (2022)

Transportation is a major cost item for Hydrogen

Central Plant and Forecourt Hydrogen Costs



IEA (2018):

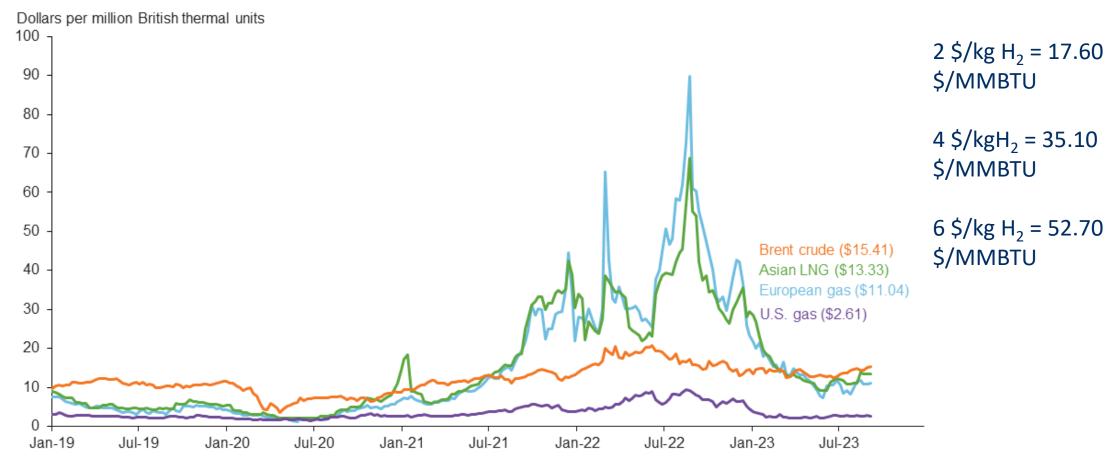
Long-distance shipping in 2040 as

Ammonia 2.50 \$/kg Liquid H₂ 3 \$/kg

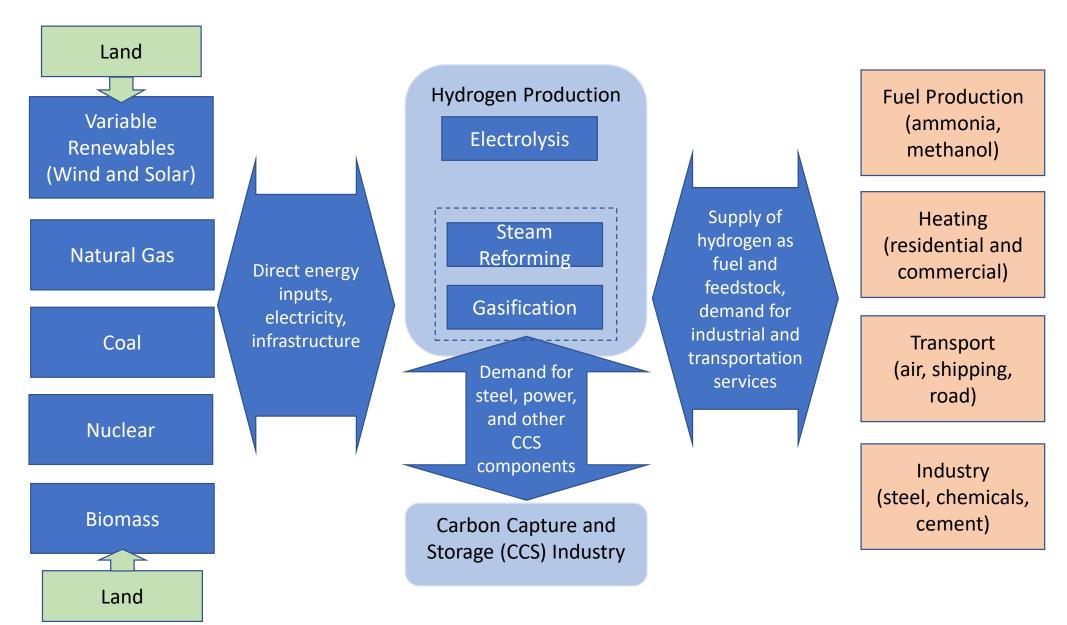
Reported prices at California hydrogen car stations: 10-15 \$/kg

Source: Simbeck and Chang (2002)

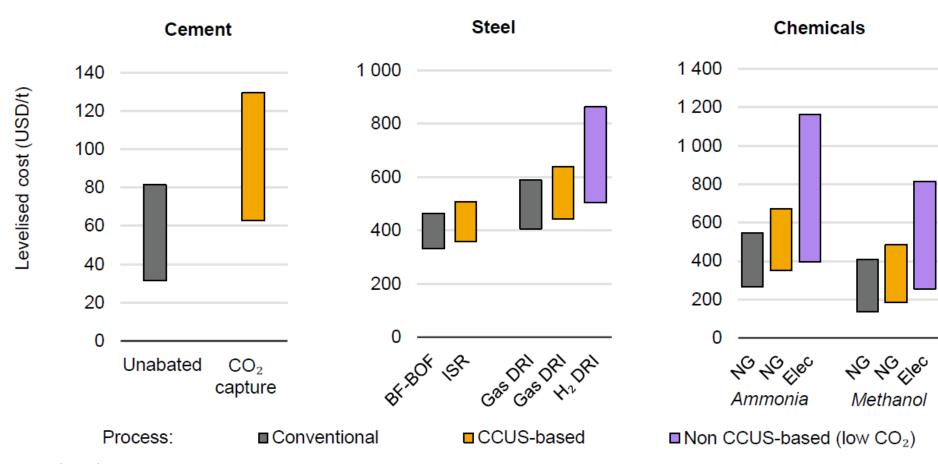
To convert cost of H₂ in \$/kg to an equivalent natural gas price, multiply by 8.78



NOTE: LNG refers to liquefied natural gas. European gas price is from the Dutch TTF and U.S. gas price is from Henry Hub.



CCS vs Hydrogen Costs



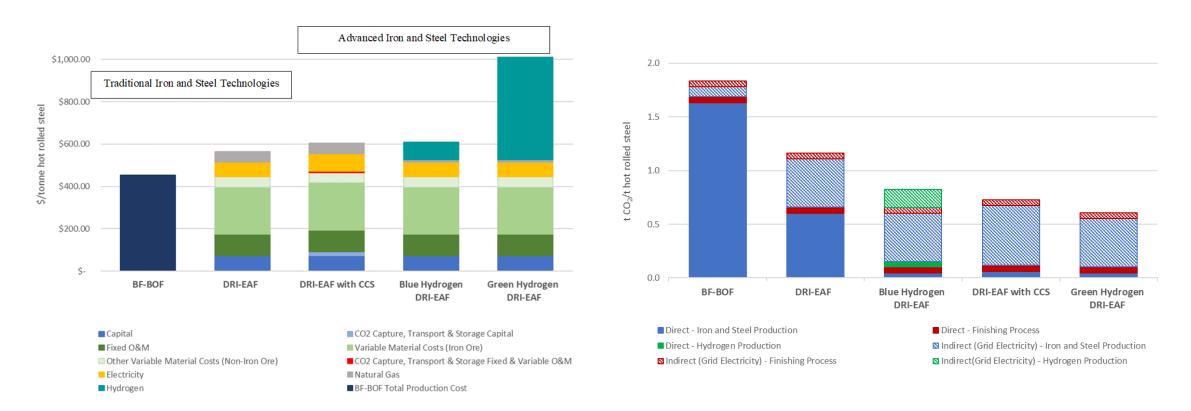
Source: IEA (2020)

ISR – innovative smelting reduction

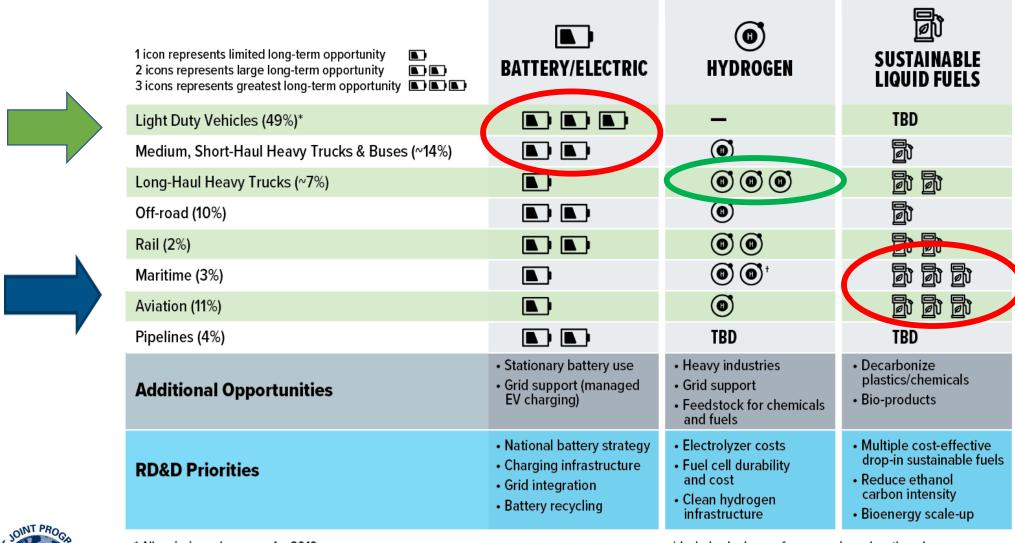
NG – natural gas

Elec – electrolytic hydrogen

CCS and Hydrogen Cost in Steelmaking



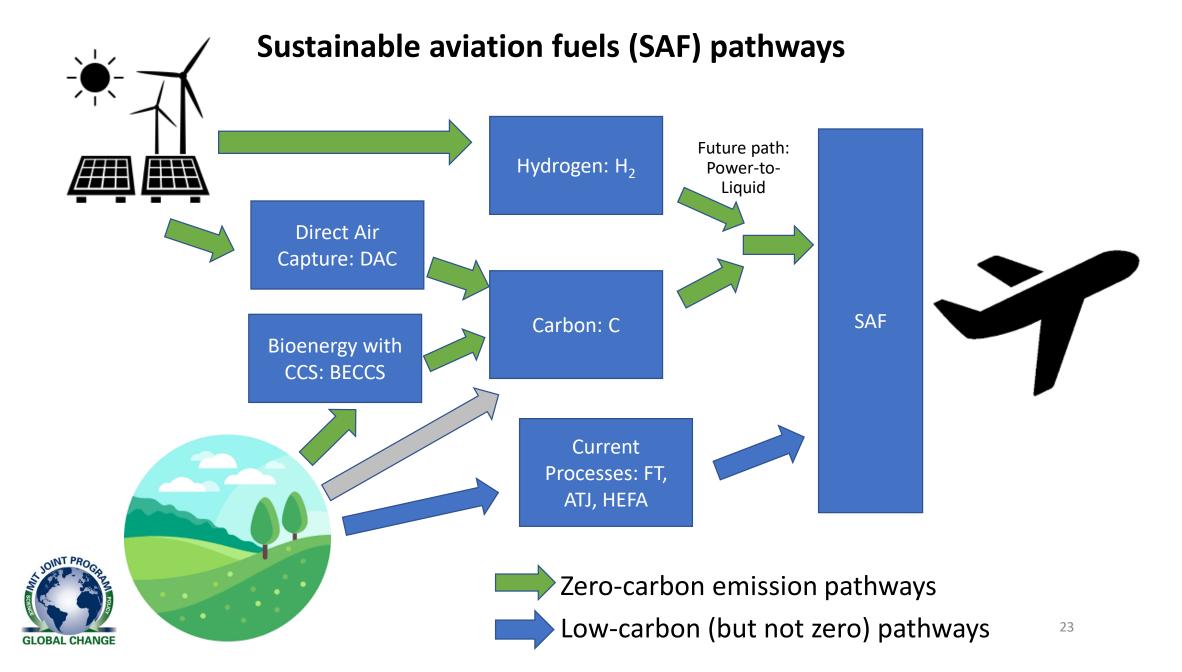
Source: Benavides, K., A. Gurgel, J. Morris, B. Mignone, B. Chapman, H. Kheshgi, H. Herzog, S. Paltsev, 2024, "Mitigating emissions in the global steel industry: Representing CCS and hydrogen technologies in integrated assessment modeling," *International Journal of Greenhouse Gas Control*, 131, 103963.





^{*} All emissions shares are for 2019

[†] Includes hydrogen for ammonia and methanol



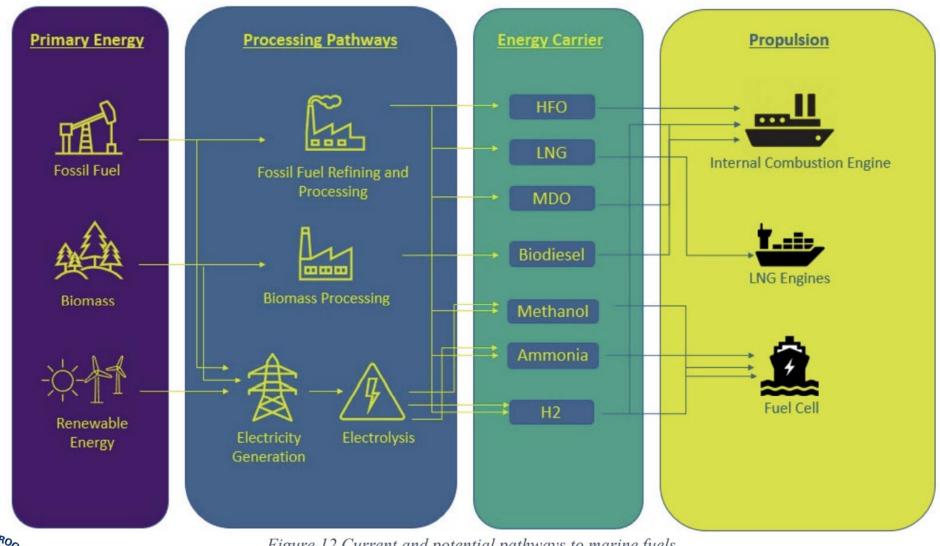


Figure 12 Current and potential pathways to marine fuels

GLOBAL CHANGE

Source: Hong (2022)

https://globalchange.mit.edu/publication/17867

German

studies:

Example: Increased Germany Hydrogen Demand (geopolitics + new climate target)

Earlier study (pre-Feb 2022):

2020 Germany use of natural gas: 90 bcm (2022: 80 bcm; industry is 1/3)

Replace all with H₂: 30 Mt H₂ Need to produce green H₂: 1600 TWh

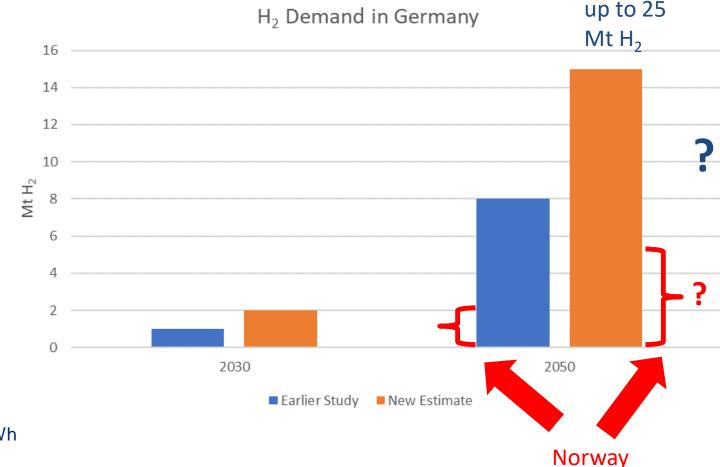
2020 imports from Norway: 30 bcm 2050 imports from Norway: 15 bcm

10 bcm for H_2 production (from Norway) = 2 Mt H_2

4 Mt Green $H_2 = 200$ TWh 2 Mt H_2 – other gas imports

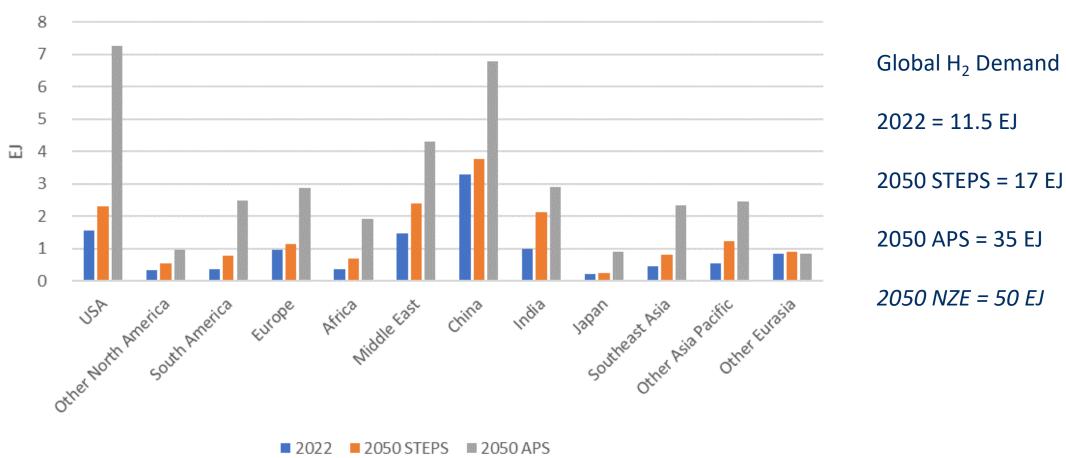
Wind Potential: 300-400 TWh Solar Potential: 200-300 TWh

Conventional Use of Electricity: 550-600 TWh



Additional Use of Electricity: Electricity needs for Green H₂, Power-to-Liquids, Power-to-Gas could be doubled or tripled depending on technology and demand assumptions

Hydrogen Demand (for all uses)





Data Source: IEA (2023)

2050 IEA Global Projections (STEPS-APS-NZE)

Total LCI Hydrogen Output in 2050:

3 EJ (STEPS), 23 EJ (APS), 39 EJ (NZE)

Hydrogen in Electricity Production:

0.4 EJ (STEPS), 3 EJ (APS), 6 EJ (NZE)

Total Final Energy Consumption (i.e., industry, transport, buildings): 536 EJ (STEPS), 429 EJ (APS), 343 EJ (NZE)

Hydrogen in Final Consumption (including as ammonia and synthetic fuels): 1.5 EJ (STEPS), 15 EJ (APS), 26 EJ (NZE)

If all 39 EJ in NZE are "Green H2", then 17,500 TWh are needed to prduce it



Global Electricity Generation in 2022 was 29,000 TWh



Power sector



Industry



Transport

- Nuclear fusion
- Next-generation energy storage
- Carbon Capture and Storage (CCS)

- Hydrogen in steelmaking
- Iron ore electrolysis
- Carbon Capture and Storage (CCS)
- Hydrogen aviation/shipping
- Hyperloops
- Advanced biofuel supply
- Next-generation energy storage



Buildings

 Alternative building materials for steel and cement

Carbon removal



- Bio-char
- Ocean liming
- Direct Air Carbon Capture (DACC)
- Biomass Carbon Capture and Storage (BECCS)



Graphics: EPFL

OIA20230138 Part One Binder







Thank you

Questions or comments?
Please contact Sergey Paltsev at paltsev@mit.edu



Treasury Guest Lecture Series: 19 February 2024

Dr Sergey Paltsev: Role of hydrogen in low-carbon energy transition

1:00 pm	Welcome everybody	Tim Ng
	Introduce topic and speakers	
1:05 pm	Presentation	Sergey Paltsev
1:50 pm	Questions & Answers	Questions from the room & posted online using Q&A function on Teams
2:25 pm	Close	Tim closes

Opening Tim

1:00 - 1:05 pm

- E ngā iwi, e ngā mana, e ngā hoa mahi. Tēnā koutou katoa.
- E mihi ana ki a koutou, kua tae mai ki te tautoko tēnei kaupapa.
- Ngā mihi nui ki a Sergey Paltsev, te kaikorero o te rā. Tēnā koe Sergey.
- Nau mai, haere mai ki Te Tai Ōhanga. Kō Tim Ng tōku ingoa.
- Good morning everyone. I'm Tim Ng, a Strategic Economic Adviser here at the
 Treasury and I'm very pleased to welcome you to our Guest Lecture today. We
 are delighted to host today's event jointly with Motu Research. Many thanks to
 Motu for working with us to bring together this event, to support informed
 debate on some of New Zealand's most pressing economic challenges.

 I'm especially happy to welcome Dr Sergey Paltsev from MIT, our distinguished speaker for today, and whom I will introduce more fully shortly. Welcome, Sergey. It's great to have you with us, and thank you for taking the time and for sharing your expertise with us today.

Hygiene

• Let me start with a quick briefing on health and safety procedures for all those in the room. Bathrooms can be found to the left-hand side of the kitchenette; walk straight ahead after exiting the rooms. In the event of a fire alarm, please follow Treasury staff to the nearest exit and go down the stairwell to evacuate the building; please do not use the lifts. In the event of an earthquake, please drop, cover and hold; stay in the building until instructed by a Warden.

Welcome

 So, once again, welcome everyone. It's wonderful to see everybody here and online.

Context of this seminar series

- This seminar is one of several we are presenting under the theme of Productivity in a Changing World.
- This theme recognises that significant global trends such as climate change, population ageing and technological innovation – are reinforcing the importance of lifting New Zealand's productivity performance, and creating new challenges for productivity along the way.
- All speakers in the series have kindly agreed to share their expertise on the implications of these trends for New Zealand's economic and productivity performance and the sustainability and resilience of our economy.

About the speaker

- Let me now introduce Dr Sergey Paltsev, our speaker for today, more comprehensively. Sergey, we are thrilled to have you with us.
- Sergey is a Deputy Director of the Joint Program on the Science and Policy of Global Change at the Massachusetts Institute of Technology, in Cambridge, USA.

IN-CONFIDENCE

- He is also a Senior Research Scientist at the MIT Energy Initiative and MIT Center for Energy and Environmental Policy Research, and a Director of the MIT Energy-at-Scale Center.
- Sergey is the lead modeler in charge of the MIT Economic Projection and Policy Analysis model of the world economy.
- His research covers a wide range of topics including energy economics, climate policy, taxation, advanced energy technologies, and international trade.
- Sergey was a Lead Author of the Fifth Assessment Report of the IPCC, the Intergovernmental Panel on Climate Change.

Topic of the presentation

- Today, Sergey will share findings from the recently released MIT Global
 Change Outlook, which provides analysis of the risks and benefits associated
 with existing climate policies. The Outlook emphasises the need for faster
 action to stabilise the climate and protect human population and natural
 systems.
- Sergey will look at the case for hydrogen-based fuels and renewable natural gas, using studies of selected industries. He will also discuss the role of government in realising the potential of hydrogen-based solutions.
- This is obviously a very topical issue both for New Zealand and for the rest of the world. We hope that you will find Sergey's presentation and the report findings useful analysis to support the many complex decisions needed in both the public and private sectors to transition to a low-emissions economy.

Logistics and hand-over to the speakers

- In a second, I will invite Sergey to take the floor. After his presentation, we will have time for questions, both from the room and from our online audience.
- For online folks, we will monitor for questions on the Q&A function in Teams, so
 please feel free to post your questions there at any time. If you have any
 technical queries or feedback, like connectivity, please use the chat function.
- Over to you Sergey, and once again, welcome.

IN-CONFIDENCE

Questions

Tim / Sergey

app. 1.50 - 2.25 pm

Thank you, Sergey, for your interesting presentation.

Perhaps make an observation of something that you were struck by.

• We will now turn to questions and discussion. If you're online, please keep your questions coming using the Q&A function. For those in the room, please raise your hand and we'll get a microphone to you. I think everyone would appreciate it also if those asking questions could please introduce themselves briefly before asking your question. I'm going to try to take both online and in-person questions.

If there are lots of questions, we could suggest alternating them – one Q from the room, one Q from online etc.

Questions till around 2.25 pm.

Closing

Tim

approx. 2.55 pm

- Unfortunately, we have run out of time and we need to bring today's event to a close.
- Thank you very much once again, Sergey, for a fascinating presentation and for taking the time to share your work and insights.
- Many thanks to our colleagues from Motu Research for a great collaboration on this event and connecting us with Sergey. It's such a privilege to be able to hear from such experienced experts such as Sergey.
- And thanks to all of you here at the Treasury and online for joining us.
- Also, please keep an eye out for the upcoming seminars. We will have more brilliant speakers in this series, with the next one taking place on 7 March.
- Let me finish now with a whakataukī, a proverb.

IN-CONFIDENCE

Mā te kōrero, ka mōhio

Mā te mōhio, ka mārama

Mā te mārama, ka mātau

Mā te mātau, ka ora te iwi.

- This whakataukī says that with discussion comes learning, with learning comes understanding, with understanding comes knowledge, and with knowledge comes the wellbeing of all people.
- Thank you once again to everyone for attending, and to Sergey for presenting.
- Mā te wā.

EARLY IN FINANCE CAREER FORUM SPEAKING BRIEF

Thank you so much for agreeing to present in the next planned Early in Finance Career Forum.

BACKGROUND

The Early in Finance Career forum caters to professionals in the early stages of accounting/finance careers, including those without formal accounting qualifications. Attendees, spanning recent graduates to qualified individuals, aim to build a professional network, undergo development, and gain insights into the finance function and long-term career prospects in the public sector.

Led by Trish McAuliffe, CFO at Stats, the forums complement the Finance Development Programme and align with PSC's early career initiatives, focusing on supporting finance professionals.

Emphasizing the broad relevance of EIFC topics for professionals at all levels, the advertising approach underscores that these impactful strategies in public sector finance are beneficial to everyone, regardless of career stage.

This forums topic will be *Thriving Through Transformation: Turning Challenges into Opportunities.*

SESSION OUTCOME

The theme for the overall forum is 'thriving through change', we would like you to focus on:

- How do you embrace change? Do you use any strategies?
 - o Can you share a time you have turned a challenge into an opportunity?
- Can you give an example of when your finance staff have delivered complex financial information well during a period of change?
 - What information was included? Why was it good? E.g. solutions/options were included.
- Have you collaborated with a finance professional who excelled in communication compared to others? What specific skills did they possess that contributed to their effectiveness?
- How important is it for professionals to focus on building their soft skills/power skills e.g., Relationship building, communicating etc
 - o How important are these skills during times of change?
- How do you manage your wellbeing especially during times of immense pressure and scrutiny?

We would also really appreciate it if real examples and scenarios could be used to emphasise points, where appropriate (as people appreciate the war stories).

Prepared questions

The MC will ask these to start the Q&A

- What was your best piece of career advice that you have received?
- How do you manage being in the public eye during turbulent times?



EVENT DETAILS

Event Description: For the second session of our *Time to Shine Series*, designed for public sector professionals, where we hear from inspiring leaders who have served or currently serve as CEOs.

In this event, we'll explore effective strategies with the theme *Thriving Through Transformation: Turning Challenges into Opportunities.*

Learning Objectives:

- Adaptable Mindset: Gain insights into embracing change, fostering adaptability and proactive responses.
- Building Strong Connections: Develop techniques for effective stakeholder engagement, constructing robust relationships, and positively influencing decision-making.
- Creative Problem Solving: Explore innovative approaches to problem-solving.
- **Clear Communication**: Hone communication skills to articulate complex financial information clearly and comprehensibly.
- Wellbeing in the Public Workplace: Learn practical strategies for maintaining mental and physical health, especially during challenging and stressful periods inherent to public sector roles.

Time to Shine Series Theme: The *Time to Shine Series* aims to empower public sector professionals to seize opportunities within challenges. In this session, we'll delve into the essence of excelling through transformation. Adapting to the evolving demands of the public sector is crucial for success.

AGENDA

Timing	Topic	
10.00am (5 mins)	Introduction and context setting/ H&S	
10.05am (54 mins)	Thriving Through Transformation: Turning Challenges into Opportunities. Including Q&A	
10.59am (1 min)	Closing the forum	
1.00pm	Close session	



FORUM LOGISTICS

This forum will be mc'ed by a member from the project team.

We will be hosting this hybrid forum at the **Treasury**, Level 3, 1 The Terrace.

Project Lead Trish McAuliffe, Chief Financial Officer at Stats New Zealand.

Please be aware that we will record this session so please let me know if you would **not** like that to occur. We do a post event survey and if you would like these results shared, please let me know.

I am happy to meet beforehand, or email if you would like more information. Just let me know how I can help further.

Thank you.

Michelle Cornish, Finance Development Programme Lead



Introduction to being a finance professional in Government

Session 1

Tuesday 16 January 2024



Health and Safety



In the event of a fire alarm activation, please follow a Treasury employee to the nearest exit and progress down the stairs and evacuate the building

In the event of a Duress Alarm activation please remain where you are until the all clear is provided

Bathrooms are located through the door labelled Wharepaku Bathrooms, to the left of the kitchenette.

In the event of an earthquake... Drop, Cover and Hold. Remain in the building until the all clear is given.



Agenda:

Time	Activity	Presenter
9.00 am (10 mins)	Welcome – overview of day	Mark Mclellan – FDP Senior Advisor, The Treasury
9.10 am (20 mins)	Icebreaker	Mark Mclellan - FDP Senior Advisor, The Treasury
9.30 am (30 mins)	Role of Public Service Commission (PSC) / Delivering Advise in a political environment / Standards of Integrity	Radhika Patel-Cornish and Emma Smart –Senior Advisors, Integrity, Ethics and Standards, Public Service Commission
10.00 am (30 mins)	A brief overview of the Government Exercise: Discussion on key differences between working in Government compared to other sectors	Warwick White – Deputy Head of the Government Finance Profession, The Treasury
10.30 am (30 mins)	Morning tea	
11.00 am (30 mins)	Acronym game	Warwick White – Deputy Head of the Government Finance Profession, The Treasury
11.30am (35 mins)	 Roles and responsibilities The Office of the Auditor General Audit New Zealand Key legislations that are relevant for a government finance professional 	Angela Ryan - Principal Advisor of Chief Government Accountant Team, The Treasury
12.05pm	Summary of session and close	Mark Mclellan – FDP Senior Advisor, The Treasury





Learning Objectives:

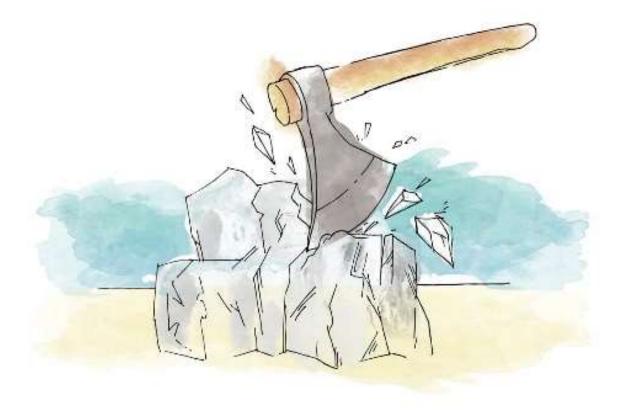


By the end of the session, you will have a better understanding of:

- The wider government context in which your agency operates
- To understand the importance of the Crown / Māori relationship
- Key areas of difference between working in government to other sectors



Icebreaker





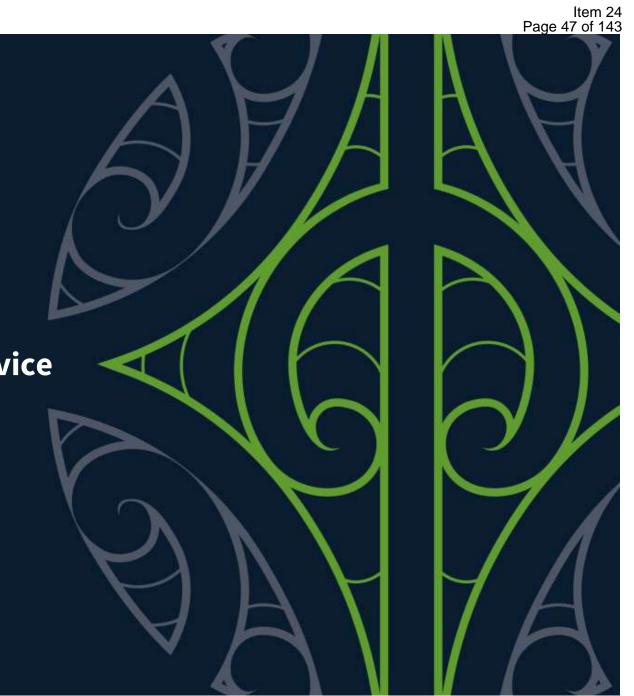
Finance
Development
Programme



Integrity in the Public Service

Radhika Patel-Cornish & Emma Smart

Integrity, Ethics and Standards Group Te Kawa Mataaho Public Service Commission



The Public Service Act 2020



Contents Title Commencement Part 1 Preliminary provisions Subpart 1-Provisions for operation of Act Purposes of this Act Guide to this Act Interpretation References to departments in enactments Circumstances where section 6 does not apply Transitional, savings, and related provisions Act binds the Crown Subpart 2-Public service defined, purpose, public service principles, and spirit of service to Public service defined 10 Public service defined Purpose, public service principles, and spirit of service to the community 11 Purpose 12 Public service principles 13 Spirit of service to community Subpart 3-Crown's relationships with Māori 14 Crown's relationships with Māori 15 Who responsibilities are owed to, how these apply, and reporting to Commissioner Subpart 4-Public service values, minimum standards of integrity and conduct, and New Zealand Bill of Rights Act 1990 Public service values and minimum standards of integrity and conduct 16 Public service values 17 Commissioner may set minimum standards of integrity and conduct 18 Agencies must comply with minimum standards unless exception granted 19 Guidance on integrity and conduct 20 Required content of guidance on political neutrality Status of minimum standards and guidance



Oversight role for integrity in the public sector





Public Service Principles and Values

PRINCIPLES

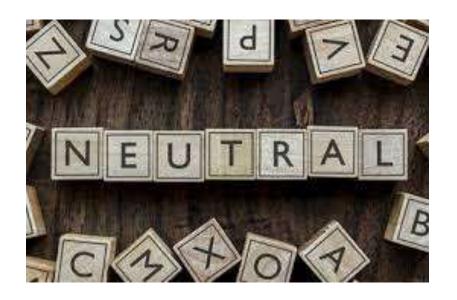
- Politically neutral
- Free and frank advice
- Merit-based appointments
- Open government
- Stewardship

VALUES

- Impartial
- Accountable
- Trustworthy
- Respectful
- Responsive



Political Neutrality





Free and Frank Advice

The intended outcome of free and frank advice is better results and services for New Zealanders, not officials advancing their own agenda or looking to demonstrate fearless independence for its own sake.

— Peter Hughes, State Services Commissioner





A brief overview of the Government

Warwick White





A brief overview of Government

New Zealand has three branches of Government:

- The Legislature
- The Executive
- The Judiciary



The **Legislature**

7

(Parliament)

- Consists of: Members of Parliament and the Governor-General.
- The role: to make laws (legislation), and to scrutinise the Executive.



The **Executive**

Consists of:

- Ministers (both inside and outside Cabinet)
- Government departments (more on this later)

The role: to decide policy, propose laws (which must be approved by the Legislature) and administer the law.



The **Judiciary**



- Consists of: judges and the courts.
- The role: to interpret and apply the law.



Break Time!



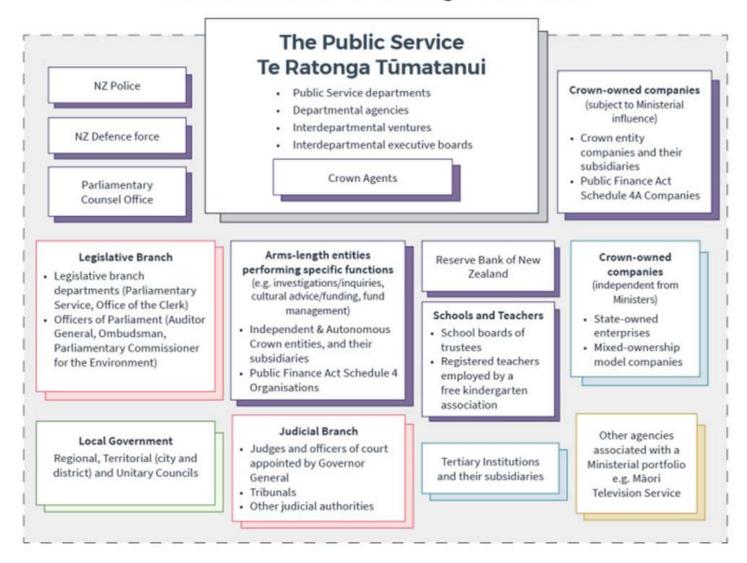


Finance
Development
Programme

Agencies of the 'system': Overview



The Public Sector | Te Rāngai Tūmatanui



Finance
Development
Programme

Agencies of the 'system':

the Financial Statements lens

Core Crown entities

- · Ministers of the Crown
- Government departments
- Offices of Parliament
- the Reserve Bank of New Zealand
- New Zealand Superannuation Fund

Other entities

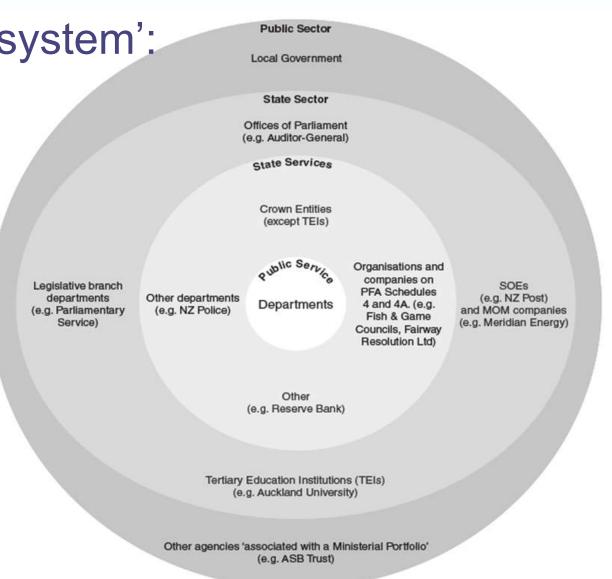
- State-owned Enterprises
- Crown entities (excluding Universities and Wānanga)
- Air New Zealand Limited
- Christ Church Cathedral Reinstatement Trust
- Kiwi Group Holdings Limited (including Kiwibank)
- Venture Capital Fund
- Organisations listed in Schedule 4 and 4A (Non-listed companies in which the Crown is majority or sole shareholder) of the Public Finance Act 1989
- Organisations listed in Schedule 5 (Mixed ownership model companies) of the Public Finance Act 1989
- Legal entities listed in Schedule 6 (Legal entities created by Treaty of Waitangi Settlement Acts) of the Public Finance Act 1989



Finance

Development Programme

Agencies of the 'system': the Executive lens



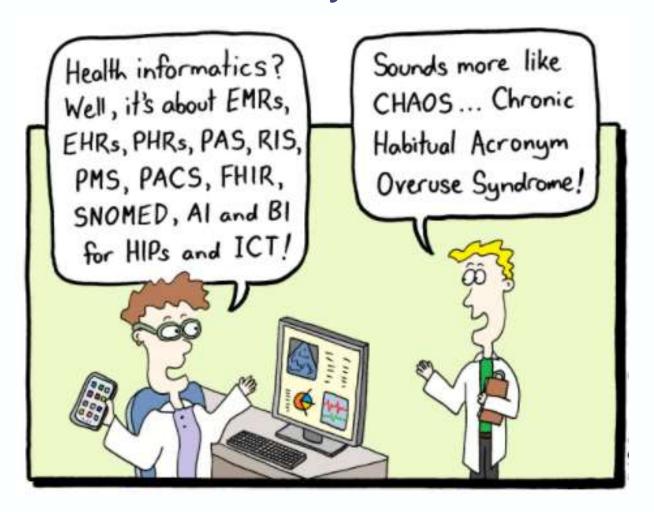
Group discussion



- What are some key differences between working in the private sector and working in the public sector?
- And what are some similarities?



The Acronym Game



Finance
Development
Programme

Roles and responsibilities

Bonar Robertson



Central Agencies







DEPARTMENT OF THE **PRIME MINISTER** AND **CABINET**

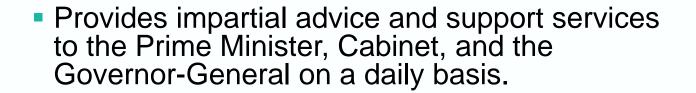
TE TARI O TE PIRIMIA ME TE KOMITI MATUA











 Helps coordinate core public service departments and ministries.









NZ's lead advisor to the Government on economic, financial and regulatory policy.







- The Controller and Auditor-General is appointed by the Governor-General. He reports to Parliament (not the Government), through the Speaker of the House and the Officers of Parliament Committee.
- The Controller function is an important part of the Auditor-General's work. It supports the fundamental principle of Parliamentary control over government expenditure.



AUDIT NEW ZEALAND

Mana Arotake Aotearoa



What we stand for









People matter

We treat others with dignity and respect. We care for each other, take time to listen, and value everyone's contribution. We support our people to realise their potential. We take responsibility for our decisions and actions. We celebrate our achievements.

Finance
Development
Programme

1tem 24 Page 72 of 143

Key legislation for a finance profession



- Public Finance Act 1989
- Public Service Act 2020
- Public Audit Act 2001
- Crown Entities Act 2004
- State Owned Enterprises Act 1986

Finance
Development
Programme



Item 24

Page 73 of 143

Summary of Session

Thank you!

Finance
Development
Programme

Introduction to Being a Finance Professional in Government

Session 2

Tuesday 17 January 2024



Health and Safety



In the event of a fire alarm activation, please follow a Treasury employee to the nearest exit and progress down the stairs and evacuate the building

In the event of a Duress Alarm activation please remain where you are until the all clear is provided

Bathrooms are located through the door labelled Wharepaku Bathrooms, to the left of the kitchenette.

In the event of an earthquake... Drop, Cover and Hold. Remain in the building until the all clear is given.



Agenda:

Time	Activity	Presenter						
9:00 am (5 mins)	Introduction Session 1 recap	Mark McLellan – Senior Advisor, The Treasury						
9:05 am (5 mins)	Privacy, Security and Risk	Mark McLellan- Senior Advisor, The Treasury						
9:10 am (15 mins)	Icebreaker	Mark McLellan – Senior Advisor, The Treasury						
9:25 am (20 mins)	The Finance Capability Framework for Government Finance Professionals	Mark McLellan – Senior Advisor, The Treasury Government Finance Profession Team						
9:45 am (30 mins)	Counter Fraud Office – Serious Fraud Office	Shamilla Manikam- Senior Counter Fraud Advisor - Serious Fraud Office						
10:15 am (30 mins)	Fiscal Reporting	Hannah Singleton & Amna Zahra- Senior Government Reporting Accountant & Government Reporting Accountant, The Treasury, Fiscal Reporting						
10:45 am (15 mins)	Morning tea							
11:00 am (45 mins)	Budget Management	Jinal Mehta - Analyst – The Treasury, Budget Management Team						
11:45 am (30 mins)	Reporting from an Agencies view	Mark McLellan- Senior Advisor, The Treasury						
12:15 pm (10 mins)	Opportunities across the sector	Mark McLellan – Senior Advisor, The Treasury						
12:25 pm	Closing session	Mark McLellan- Senior Advisor, The Treasury						





Learning Objectives:



By the end of the session, you will have a better understanding of:

- Capability Framework for Government Finance Professionals
- The role and function of some of the key Treasury system teams
- How to read the Financial Statements of Government
- The role of the Counter Fraud Office Serious Fraud Office
- Development opportunities across Government



Recap Day 1

7

On Day 1 we covered:

- ✓ The wider government context in which agencies operate.
- Key areas of difference between working in Government compared to other sectors.
 - What was your biggest takeaway?
 - Do you have any unanswered questions from session 1?
 - What surprises you from working in Government?



Privacy, Security and Risk



Agency responsibility

 New Zealanders need to have trust and confidence in the way Government manages their personal information

Privacy officers

 The Privacy Act requires all private and public sector agencies to have a privacy officer.



Privacy – Data Protection and Use Policy



Icebreaker





Finance
Development
Programme

24 Page 82 of 143

CAPABILITY FRAMEWORK FOR GOVERNMENT FINANCE PROFESSIONALS

CAREER PATHWAYS AND GFP PIPELINE PROJECT

GFP

Finance Capability Framework

- ¬ A deliverable of Government Finance Profession Team's People and Capability Strategy
- Goal to attract, retain and develop government finance professionals
- ¬ Aspirational defines what 'good' looks like for all finance professionals





What it is (and isn't)

It supports people to...

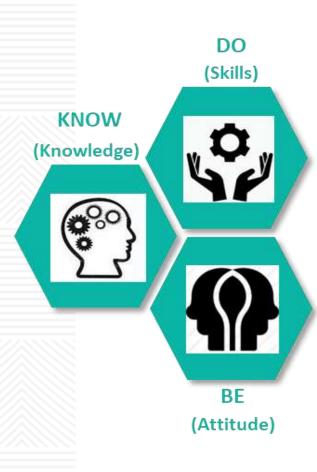
- build development plans / career paths
- Self-assess capabilities
- Create capability-based job descriptions / do job-sizing
- nake job descriptions comparable across the system
- make recruitment more targeted and robust
- benchmark and review current and desired capability.

It is not...

- mandatory for agencies to adopt
- a formal tool for performance assessment
- a test with pass/fail
- an attempt to replace current processes in agencies
- an attempt to standardise job descriptions across the public sector



Methodology



- Methodology: Using a 'Know-Do-Be' model, defining each capability as a combination of Knowledge, Skills, Attitude (KSA's):
 - **Know** Knowledge, what you should 'know'
 - **¬Do** Skills what you should 'do'
 - **Be** Attitudes and behaviours you should display, how you should 'be'
- Teach capability has four levels and at every level is defined as a combination of these three elements.

 GFF

The Capabilities

There are 8 Finance-Specific Capabilities:



Financial Process and Reporting



Data Analysis and Insight



Financial Concepts and Standards



Machinery of Government



Policy and Compliance



Judgement and Advice



Financial Systems



Risk Management



The Capabilities

There are 3 General Capabilities:



Stakeholder Management and Communication



Developing a Positive Culture



Leadership and Development



The Capability Maturity Levels

The four levels of maturity:



- Each capability level builds on the previous one.
- Tor instance, it is assumed that someone having a capability at the 'Leading' level, has already attained the same capability at the 'Practising' level.
- There is no requirement to use all capabilities if not all are relevant.



How it was developed

- Project Team: eight finance professionals (Subject Matter Experts) and an Organisational Development (OD) expert from eight different agencies
- **Sponsors:** two CFOs
- Considered other capability frameworks: e.g., other governments, professions and agencies, and decided to be informed by them, but to start from scratch
- **112 agencies** were consulted for feedback including our project team member agencies.



Other Capability Frameworks

The Finance Capability Framework should in used in conjunction with other frameworks such as:

- Māori Crown Relations Capability Framework for the Public Service, developed by Te Arawhiti
- Pūkete Arataki Whaihua | Leadership Success Profile, developed by the Leadership Development Centre, Te Kawa Mataaho.



Companion Guide & FAQs

To assist with using the Framework the project team has also developed:

- ¬A companion guide demonstrating how finance professionals might use the framework
- → Frequently Asked Questions (FAQs)
- Trurther items to help with using the framework are being worked on



How can you use the framework?

Take a look at the Framework, guide and FAQ's on the Treasury website:

The Finance Capability Framework for Government Finance Professionals

- Talk with your manager and/or mentor to help:
 - self-assess your current capabilities
 - discuss your career path options and what capabilities you might need and how you might get those capabilities (on-the job, training etc)
 - develop your personal development plan based on the capabilities identified
- Managers of staff can also use the Framework to:
 - develop job descriptions and adverts, assess what further capabilities are needed in your team, workforce planning and help your staff with their personal development.

Trialling the Capability Framework at Treasury

Indicative Mapping Capabilities to Treasury Finance Roles In the order of relevance to Treasury Finance

* Order	→ Payments Officer ▼	T I - Payments	Accounting Assista	Fin Syst Admin	Assistant Accounta	Financial Accounta	Management Acci *	Systems Acct *	Procurement Advis *	T L - Fin Acctg	T L - Fin Syst 💌	Finance Bus Partne	Deputy CFO 💌	CFO *
Financial Process and Reporting	1 Fundamental	Practising		Fundamental	Practising	Practising	Practising	Practising	Practising	Leading	Leading	Leading	Leading	Strategic
Financial Concepts and Standards	2 Fundamental	Fundamenta	l Fundamental	Fundamental	Practising	Practising	Fundamental	Fundamental	Fundamental	Leading	Fundamental	Practising	Leading	Strategic
Policy and Compliance	3 Fundamental	Practising	g Fundamental	Fundamental	Practising	Practising	Practising	Fundamental	Practising	Leading	Fundamental	Leading	Strategic	Strategic
Financial Systems	4 Fundamental	Practising	g Fundamental	Practising	Practising	Practising	Practising	Leading	Practising	Practising	Strategic	Practising	Strategic	Strategic
Data Analysis and Insight	5 Fundamental	Fundamenta	l Fundamental	Fundamental	Practising	Practising	Practising	Leading	Practising	Leading	Leading	Leading	Leading	Strategic
Stakeholder Management & Communication	6 Fundamental	Fundamenta	l Fundamental	Practising	Practising	Practising	Practising	Practising	Leading	Leading	Leading	Leading	Strategic	Strategic
Machinery of Government	7 Fundamental	Fundamenta	l Fundamental	Fundamental	Practising	Practising	Practising	Fundamental	Practising	Leading	Practising	Leading	Leading	Strategic
Judgement and Advice	8 Fundamental	Fundamenta	l Fundamental	Fundamental	Fundamental	Practising	Fundamental	Fundamental	Fundamental	Leading	Practising	Practising	Leading	Strategic
Risk Management	9 Fundamental	Fundamenta	l Fundamental	Fundamental	Fundamental	Fundamental	Fundamental	Fundamental	Practising	Practising	Practising	Practising	Leading	Leading
Developing a Positive Culture	10 Fundamental	Fundamenta	l Fundamental	Fundamental	Fundamental	Practising	Fundamental	Fundamental	Practising	Practising	Practising	Practising	Practising	Leading
Leadership & Development	11 Fundamental	Practising	Fundamental	Fundamental	Fundamental	Practising	Practising	Practising	Practising	Practising	Practising	Practising	Leading	Strategic

Initial observations:

- It's a development tool not a performance management tool
- Telements of all the competencies could be identified for all roles
- A lot of effort has gone into successfully making distinctions between the level descriptions
- Each Finance team will have a different profile due to scale, localised role naming and characteristics of the business
- It's a good resource for use in constructing job adverts and interview questions



Page 93 of 143

Questions

Page 94 of 143

Contact the Government Finance Profession team if you have any other queries after the course today: governmentfinanceprofession@treasury.govt.nz

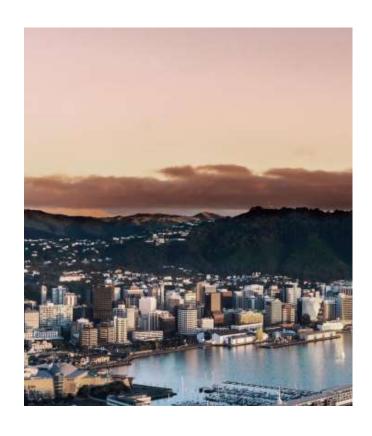




COUNTER FRAUD CENTRETreasury – Introduction to being a finance professional

17 January 2024

Shamilla Manikam, Senior Counter Fraud Adviser Counter Fraud Centre



Agenda

- Fraud in New Zealand
- Counter Fraud Centre
- Case Study
- Impacts of Fraud
- Fraudster Personas
- Finance's Role
- Open floor



HOW BIG IS THE FRAUD PROBLEM IN NZ?

SFO's strategic priorities 2023–2027



01 | Case impact

Target cases with the greatest potential impact, maximising the SFO's specialist expertise



02 | Prevention

Lift counter fraud culture and capability in the New Zealand public sector



03 | Connection

Enhance stakeholder engagement and system contribution - domestic and international



04 | Future-proof capability

Invest in our people and infrastructure to meet and anticipate our operating environment

Our Purpose: Protect New Zealand's economic and financial wellbeing.

Our Mission: Disrupt and deter serious fraud and corruption through prevention, investigation and prosecution.

It's been recognised that while investigation and prosecution will always be critical, effective prevention measures are key to reducing harm from fraud and corruption.



SFO CASE STUDY

WHO

An employee at Christchurch Hospital, responsible for invoicing and collecting revenue for patients who were not eligible for free healthcare.

WHAT

Defrauded the DHB of \$1 million over a six-year period.

HOW

Entering incorrect information into the hospital's system to make it appear as if the patient met the eligibility criteria.

Offering patients unauthorised discounts for using cash which she then took for herself.

Changing invoices to put her bank details on them.

The Impacts of Fraud

While measuring financial loss is important, other impacts of public sector fraud can be just as damaging.



Human



Industry



Security



Government Outcomes



Reputational



Environmental



Government System



Financial



Business

SFO'S SEVEN FRAUDSTER PERSONAS



The Exploiter



The Organised



The Deceiver



The Impersonator



The Corruptor

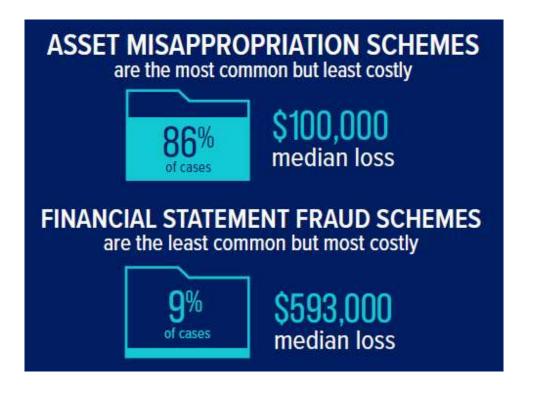


The Enabler



The Fabricator

What does this mean for you?





www.sfo.govt.nz

For more information on our guidance, tools, resources and case studies.

Contact us



 $\underline{counterfraud@sfo.govt.nz}$

To contact the Counter Fraud Centre



 $\underline{\mathsf{sfo@sfo.govt.nz}}$

To report a fraud







Questions Comments Thoughts

Fiscal Reporting (FR)

Hannah Singleton, Senior Government Reporting Accountant Fiscal Reporting



The Fiscal Reporting Team

Chief Government Accountant and Deputy Chief Government Accountant

- Set the direction of the team
- Provide advice to ELT and the Minister
- Ownership of products

Principal Advisors (2)

Accounting standards submissions and implementation advice, material issue resolution, Crown accounting policies

Team Leaders, Senior and Government Reporting Accountants (9)

- Prepares financial statements of Government and five-year fiscal forecasts
- Provide advice to Vote teams on fiscal impact of policy and appropriation advice.
 - these are the team members you will hear from most if you are responsible for Crown reporting at your entity

CFISnet team (4)

- Runs CFISnet helpdesk and respond to queries regarding everything CFISnet
- Keep CFISnet running for Budget, monthly actuals and forecast tracks and ComOps reporting Finance
- At Budget, assists with review of all the estimates documents to ensure accurate
- Ongoing system development work



What Fiscal Reporting Does

GOVERNMENT EXTERNAL REPORTING

- Monthly financial statements of Government (Sept-May)
- Annual financial statements
- Fiscal forecasts (Budget, HYEFU, PREFU)

OTHER STUFF

- Controller function monitoring Dept spend vs appropriations
- Bank account delegations (Dept only)

CROWN ACCOUNTING FRAMEWORKS AND ADVICE

- Accounting standards boards
- (NZASB, IPSASB)
- Fiscal indicator reporting framework
- Advice on complex or material issues

Annual FSG HYEFU BUDGET

JUL AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN

MONTHLY FSG



CFISnet Overview

Government Departments

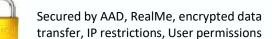
- · Actual and forecast data,
- Vote & budget information,
- · Request appropriation transfers,
- Cash profiles & requests

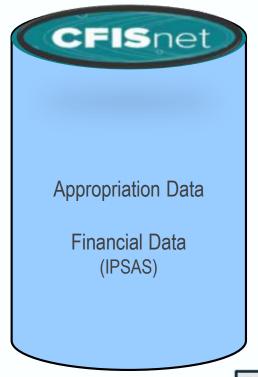
<u>State-owned Enterprises and</u> Crown Entities

- Actual and forecast data,
- Crown operations & monitoring information

Treasury

- Government accounts,
- Consolidation journals,
- Cash & appropriation change authorisations,
- Budget initiative decisions,
- Financial recommendations





Five-Year Fiscal Forecasts

Budget - Estimates Publications Legislation Schedules

Budget Initiatives for Ministers
Financial Recommendations for Cabinet

Monthly and Year-End Government Accounts

Monitoring Reports for Departments, State-owned Enterprises and Crown entities

Commercial Operations monitoring for shareholding Ministers

Informs

- Government Borrowing program
- Budget Strategy
- Macro Economic Forecasts
- Tax Forecasts

Information Sharing with other government agencies

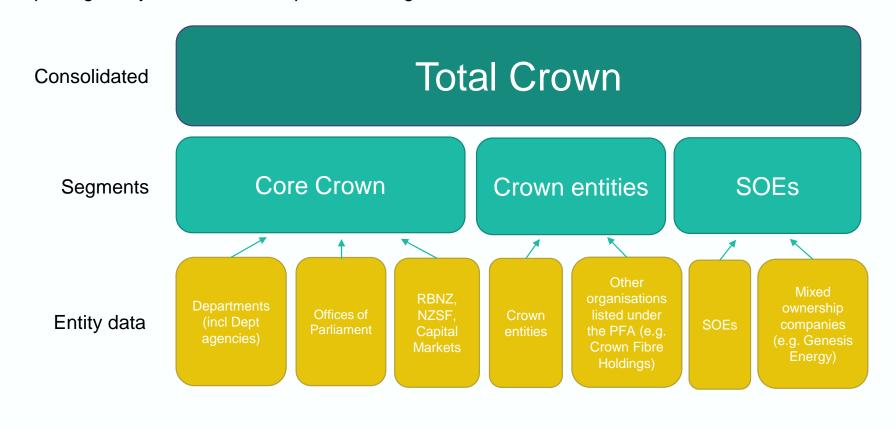






The Government Reporting Entity

The consolidated financial statements of Government report the results of the Government Reporting Entity which is made up of three segments:



Finance
Development
Programme

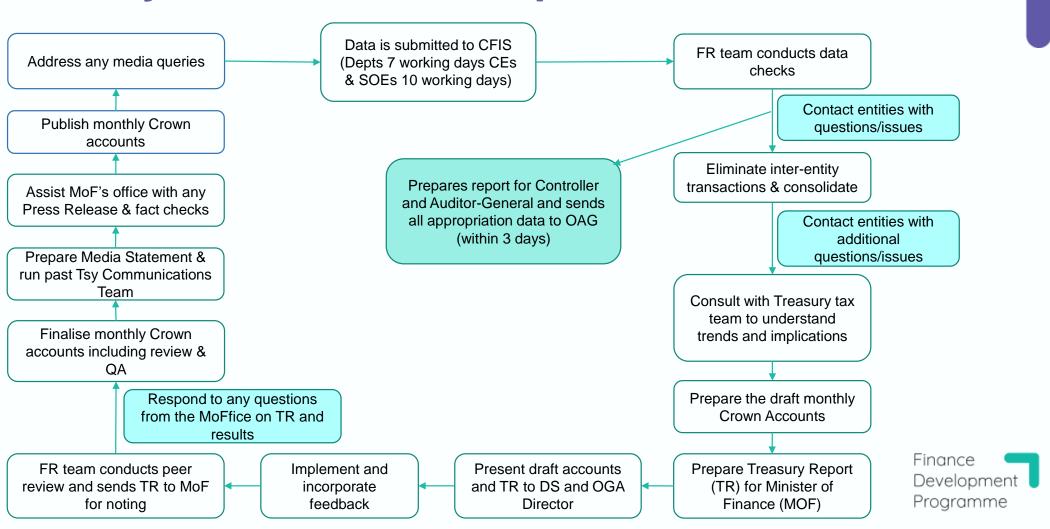
How entities impact the Crown accounts

Statement of Segments

				С	urrent Year Ad	ctual vs Prior	Year Actual			
	Core C	rown	Crown	entities	State-or Enterp	100000000000000000000000000000000000000	Inter-se elimina		Total (rown
	Actual 2023	Actual 2022	Actual 2023	Actual 2022	Actual 2023	Actual 2022	Actual 2023	Actual 2022	Actual 2023	Actual 2022
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Revenue										
Taxation revenue	112,358	108,458		•	34		(646)	(585)	111,712	107,873
Other sovereign revenue	3,292	4,327	7,321	6,574		-	(2,206)	(2,007)	8,407	8,894
Revenue from core Crown funding	*		45,402	40,049	770	933	(46,172)	(40,982)		-
Sales of goods and services	1,631	1,386	3,507	2,741	17,509	14,068	(693)	(753)	21,954	17,442
Interest revenue	2,862	858	2,097	827	675	957	(622)	(350)	5,012	2,292
Other revenue	3,255	2,486	5,338	4,250	823	767	(3,490)	(2,377)	5,926	5,126
Total Revenue (excluding gains)	123,398	117,515	63,665	54, 4 41	19,777	16,725	(53,829)	(47,054)	153,011	141,627
Expenses										
Transfer payments and subsidies	40,003	45,266				0.70	(1,200)	(1,179)	38,803	44,087
Personnel expenses	10,449	9,945	22,326	19,897	3,330	2,861	(53)	(55)	36,052	32,648
Other operating expenses	70,550	67,545	36,430	29,903	13,822	11,531	(50,067)	(44,554)	70,735	64,425
Interest expenses	6,569	2,884	872	301	682	660	(675)	(496)	7,448	3,349
Insurance expenses	3	1	8,773	6,440	8	7		(1)	8,784	6,447
Total Expenses (excluding losses)	127,574	125,641	68,401	56,541	17,842	15,059	(51,995)	(46,285)	161,822	150,956
Gains/(losses) and other items	12,469	(11,406)	3,080	1,377	(659)	82	(758)	2,344	14,132	(7,603)
Operating Balance (excluding minority interests)	8,293	(19,532)	(1,656)	(723)	1,276	1,748	(2,592)	1,575	5,321	(16,932)
Assets										39
Financial assets	161,269	149,427	99.769	63,811	8,187	38,443	(28,544)	(26,239)	240.681	225,442
Property, plant and equipment	63,034	56,519	151,042	145,186	53,314	47,476	-	1	267,390	249,182
Investments in associates, CEs and SOEs	64,817	57,801	14,680	14,239	414	470	(62,877)	(56,263)	17,034	16,247
Other assets	5,574	5,574	3,431	2,695	2,983	3,186	(427)	(482)	11,561	10,973
Total Assets	294,694	269,321	268,922	225,931	64,898	89,575	(91,848)	(82,983)	536,666	501,844
Liabilities										
Borrowings	191,029	168,986	48,110	14,345	11,671	41,098	(24,055)	(20,464)	226,755	203,965
Other liabilities	44,324	55,050	73,097	70,218	11,424	10,480	(10,406)	(12,188)	118,439	123,560
Total Liabilities	235,353	224,036	121,207	84,563	23,095	51,578	(34,461)	(32,652)	345,194	327,525
Net Worth	59,341	45,285	147,715	141,368	41,803	37.997	(57,387)	(50,331)	191,472	174,319
HONEY DOMESTIC	15747.70	100000000000000000000000000000000000000		11/00/47/07/	22000.0000000	0.6545.56	VERSENGO /	1221227	WAS TO SEE	2012/2017/17



Monthly Crown accounts process



How we can help each other

HOW WE CAN HELP YOU

- Respond to queries on Treasury
 Circulars and reporting requirements
- Provide **guidance on issues** accounting, appropriation, systems
- Provide regular updates for changes in accounting standards (via the Treasury Website)
- Point you in the right direction if it's not a query for FR

HOW YOU CAN HELP US

- Submit your data on-time and if you think you cannot meet the deadline, let us know early
- Ensure you split out inter-entity balances correctly
- Review the information you give us (actual and forecast) for reasonableness before submitting
- Contact us if you have an accounting issues relating to Crown accounts

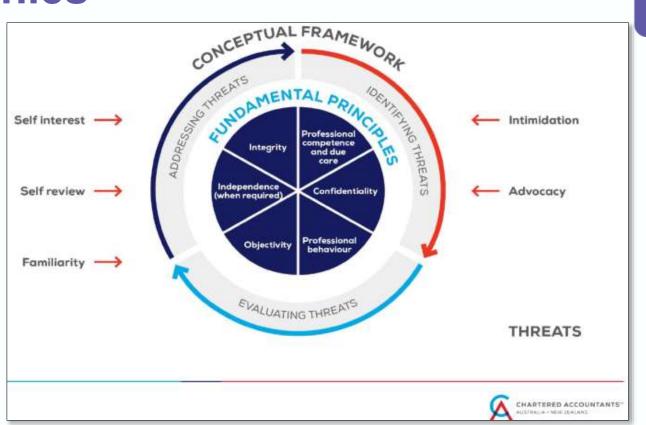
Finance
Development
Programme

CA ANZ Code of Ethics

Five fundamental principles:

- 1. Integrity,
- 2. Professional Competence and due care
- 3. Confidentiality
- 4. Professional behaviour
- 5. Objectivity

We should also consider 'Independence' (when required)

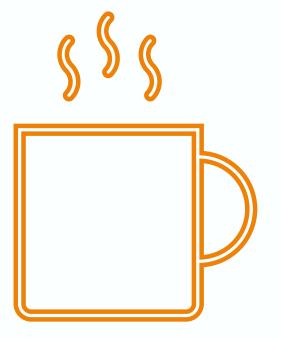




Questions?



Morning Tea





Finance
Development
Programme

The Budget Process

Jinal Mehta, Analyst
Budget Management Team – The Treasury



Agenda

- 1. Introduction to the Budget team
- 2. New Zealand's fiscal policy framework
- 3. Budget and the Fiscal Management Approach (FMA)
- 4. Budget allowances
- 5. Key stages of the Budget cycle
 - A. Budget strategy
 - **B.** Initiative development
 - C. Assessment and decision-making
 - D. Budget production
- 6. Questions?





Introduction to the Budget team



The Budget team is responsible for the co-ordination and delivery of the Government's Budget.

This includes advising on the design of the Budget process, providing advice on Budget initiatives, and supporting effective decision-making to help the Government achieve its goals and priorities.

We also coordinate technical processes such as baseline updates.

We work primarily with Treasury Vote teams and the Minister of Finance's office and have limited contact with agencies.



New Zealand's fiscal policy framework

Public Finance Act 1989

- The Public Finance Act (PFA) is the key piece of legislation which underpins New Zealand's public finance management system.
- The PFA provides a framework for parliamentary scrutiny of Government expenditure by requiring that all expenses be approved by Parliament.
- It also specifies the principles of responsible fiscal management and reporting obligations for both Ministers and departments.

Fiscal Strategy

- The Government outlines its Fiscal Strategy through the annual Budget Policy Statement and Fiscal Strategy Report (released ahead of and alongside Budget respectively).
- These reports set out the Government's fiscal strategy in areas such as operating balance, revenue, expenses, balance sheet management and debt.
- The Government's fiscal strategy and policy should consider and be consistent with the principles of responsible fiscal management outlined in the PFA.

Fiscal Management Approach

- The Fiscal Management Approach in an internally agreed set of rules and process which are designed to assist the Government to achieve its fiscal strategy.
- These rules are not set in legislation and are **flexible** to align to with the day to day operations of Government and accommodate unexpected events.
- This includes things like setting Budget allowances for new spending each financial year to help inform decision-making.

Budget and the Fiscal Management Approach (FMA)



Development Programme

The Budget is a key feature of the Fiscal Management Approach (FMA).

Budget: Almost all new additional expenditure comes from the Budget. In this way, new policy decisions and cost pressures are managed within the fiscal strategy.

Baselines: Represent all existing expenditure under each Vote. While the Budget achieves a high focus on additional spending, there is typically less focus on the effectiveness and efficiency of baselines.

Fixed nominal baselines: No automatic adjustment is made to baselines for inflation or other pressures. This requires departments to effectively manage their baselines, reprioritising or deprioritising work where necessary.

Allowances: Ensure spending choices are compatible with the Government's fiscal strategy and are a mechanism to make trade-offs across funding decisions. Allowances are included in the forecasts to increase the transparency and credibility of Government expenditure.

Budget allowances

The operating and capital "allowances" are the pools of new operating and capital funding available for allocation at each Budget for spending initiatives. They are set in advance of Budget in accordance with the Government's fiscal strategy.

They are a fiscal management tool that forms a self-imposed cap on expenditure growth, as almost all new expenditure gets funded from the Budget allowances.

Allowances are generally significantly oversubscribed because:

- Baselines do not adjust automatically to inflation and other cost pressures
- Factors such as rising population levels and increasing migration put pressure on core services such as Health, Housing and Education

The annual Budget process is therefore a key opportunity for agencies to bid for new funding to meet these pressures and other investments

	Budget 2023	Budget 2024	Budget 2025	Budget 2026
Operating allowances	\$4.8b	\$3.5b	\$3.25b	\$3.0b
Multi-year capital allowance	\$10.7b		\$2.9b -	



Key stages of the Budget cycle



1. Budget Strategy

July - September

- The Budget strategy sets expectations for the coming Budget, including the process, criteria and priorities.
- · It is influenced by the economic and fiscal context, the Government's priorities, and the wider policy context.
- · The Budget strategy is usually communicated to agencies through guidance issued in September, and communicated to the public through the Budget Policy Statement in December.

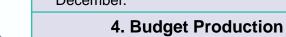
April – May

2. Initiative Development

September - December

- Agencies develop initiatives on behalf of their Ministers, which contribute to achieving the Government's priorities and sector outcomes.
- Initiatives are submitted through a template provided by the Treasury, including mandatory information fields that support effective analysis and decision-making.

Timing and design of process are decided by convention rather than legislation, so may vary from year-to-year.



 Following Cabinet approval of the Budget package, this involves producing documents to communicate the Budget to the public and meet legislative requirements (such as the Estimates, Fiscal Strategy Report, and other information for the public).

3. Assessment and Decision-Making

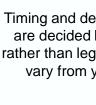
December - April

- · The Treasury assesses initiatives and provides advice to Ministers.
- The Treasury engages with Ministers on priorities, trade-offs and risks. This helps form a Budget package that delivers on the Government's Budget strategy.

For example, due to the timing of the 2020 General Election, the timing of the Budget 2021 process was more compressed than usual.

> Finance Development Programme







1) Budget Strategy



Purpose: The Budget strategy paper is an opportunity for Cabinet to agree the Government's fiscal strategy, expectations and requirements for the upcoming Budget. This strategy will guide prioritisation and decision-making through the formation of the Budget package.

What is in the Strategy? Typically, the Budget strategy is approved by Cabinet around August or September and covers the following components:

- <u>Economic and fiscal context</u>: highlights the Government's fiscal strategy/allowances and therefore helps to set the key fiscal parameters for the upcoming Budget.
- Government's wellbeing priorities: key areas that the Government wants to focus on
- <u>Upcoming pressures:</u> overview of what Ministers can expect to come through in terms of cost pressures and the available headroom for discretionary spending.
- Expectations and requirements for agencies: covers scope for Budget, expectations on quality of initiatives, etc.
- <u>Timeframes:</u> key dates.



2) Initiative Development



Purpose: The initiative development phase provides an opportunity to engage with agencies and portfolio Ministers, get early visibility of funding requests that are likely to come through, and set expectations around information quality to support decisions.

What does this involve? This is the stage where agencies work on Budget initiatives based on guidance and templates provided by the Treasury. This phase provides Treasury with the opportunity to:

- <u>Get early visibility of initiatives</u> to provide feedback to agencies, manage expectations and/or filter out initiatives at an early stage. It can be of particular value for sectors where cross-agency engagement is required.
- <u>Engage with agencies</u> on the wider context e.g., agency baselines, strategic intentions and pressures identified over the medium-to-long term.

In recent Budgets, the initiative development stage was preceded by an invitation process run by the Minister of Finance.



3) Assessment and Decision-Making



Purpose: Treasury assesses all Budget initiatives and supports Budget Ministers in developing a Budget package that meets their priorities and is consistent with the Government's fiscal strategy/targets.

What does this involve?

- Individual Budget initiative assessments
- Moderation (to ensure consistency across the board)
- Package development
- Providing advice to Budget Ministers
- Advice on particular initiatives as they come up through the decision-making process

Key point: the assessment and decision-making phase is iterative. The package as a whole and the amounts recommended for each initiative often change based on feedback from Ministers.



4) Budget Production

Purpose: The Budget production stage supports the production of Budget documents required by legislation and other publications that communicate the Budget package to the public.

Products required under legislation

Product	Owner	Description
Fiscal Strategy Report	Minister of Finance	The Fiscal Strategy Report (FSR) is required under the PFA, designed to ensure transparency of the Government's fiscal strategy. This is presented as a chapter in the Wellbeing Budget document.
Budget Economic and Fiscal Update	The Treasury	The Budget Economic and Fiscal Update (BEFU) is required by the Public Finance Act (PFA) and includes the Treasury's economic forecasts and the forecast financial statements of the Government incorporating the financial implications of Government decisions and other information relevant to the fiscal and economic outlook. The BEFU also outlines the key risks to the economic and fiscal forecasts. This is prepared by the Treasury and authorised by the Secretary to the Treasury and signed by the Minister of Finance.
Estimates and Supplementary Estimates	The Treasury	The Estimates (also required by the PFA) outline, for the financial year about to start, expenses and capital expenditure the Government plans to incur on specified areas within each Vote, and capital injections it plans to make to individual departments. The Supplementary Estimates (also required by the PFA) outlines the changes to expenses, capital expenditure, and capital injections required for the financial year about to end.
Child Poverty Report	Minister of Finance	The Child Poverty Report, required under the Child Poverty Reduction Act 2018, was produced for the first time in Budget 2019 and has become a chapter in the Wellbeing Budget document. It covers progress made on reducing child poverty and identifies Budget initiatives that help address child poverty.



Discretionary products

Product	Owner	Description
The Budget Document	Minister of Finance	This is the main Budget document. It sets out the Government's priorities for the Budget, the approach taken to develop it, and summarises Budget initiatives. The legislatively-required Fiscal Strategy Report and Child Poverty Report are included as chapters within this document.
Budget Speech	Minister of Finance	This is the Minister of Finance's speech at the start of Parliament's Budget debate. It generally focuses on the overall fiscal and economic position, the Government's priorities and how those priorities will be funded.
Summary of Initiatives	Minister of Finance	The Summary of Initiatives presents Budget initiatives by Vote.
Press Releases	Minister of Finance	Press releases communicate key policy details of the Budget. They are coordinated and approved by the Minister of Finance's office with support from the Treasury on checking facts and figures.
Budget at a Glance	Minister of Finance	Provides an overview of key Budget information presented in a user-friendly document.
Budget Website	Minister of Finance	Online version of the Budget document. Key features are interactive graphs and charts. The website also includes links to all Budget-related documents.



Questions?

Please contact your Treasury Vote Analyst for any questions





REPORTING FROM AN AGENCY'S VIEW





YOUR TOOLS



READ THE GUIDANCE



Honestly, read it and you will thank me later! My top-3 recommendations are CO(18)2 Proposals with Financial Implications, Treasury Instructions and Measuring Remeasurements.

CFIS REPORTS



CFIS advanced comparison reports are great to track your budget vs actuals vs forecast. Pay attention to appropriations with nil/small budget at the beginning of the year.

ESTIMATES



One source of truth not only financial but also non-financial information, like scope statements and performance measures.

TALK TO THE TREASURY



Keep communication between your VA and/or Fiscal Reporting team. Make sure they know what you are up to - they are here to help. BUT do your research prior to asking the question.

KEEP CLOSE TO THE BUSINESS



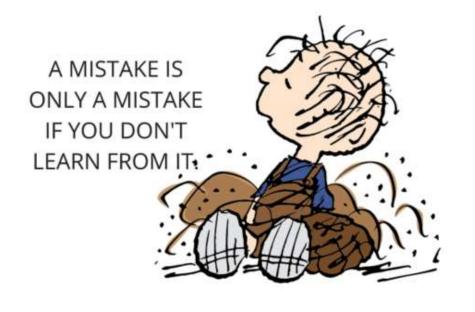
... or to those in Finance who work with the business. While people in the business have financial delegations to spend it is your job to direct them and help with the right solutions.

ACCOUNTING TREATMENT MATTERS



Appropriations should mirror accounting treatment of transactions.

OIA20230138 Part One Binder



WHO ELSE LIKES TO LEARN FROM MISTAKES?

 OIA20230138 Part One Binder
 Item 24

 Page 132 of 143



NO INITIAL BUDGET

	Appropriation		
	Actual	Voted	Unappropriated
	\$000	\$000	\$000
Vote Business, Science and Innovation	\$125	-	\$125

Non-Departmental Output Expense The Pike River Mine Site



WHY BREACHED?

The Pike River Mine Site

At Budget 2015 there was no baseline for the Pike River but there was an in principle expense transfer for \$1.834m which couldn't be accessed until November (after October Baseline Update 2015). The \$0.125m spend was from July 2015 to October 2015.

OIA20230138 Part One Binder Item 24
Page 133 of 143



KEEP SPENDING BEFORE MBU/OBU APPROVED

		Appropriation		
	Actual	Voted	Unappropriated	
	\$000	\$000	\$000	
Vote Labour Market	\$823	\$825	\$223	

Non-Departmental Output Expense
Workplace Relations and Safety – Employment
Relations Education Contestable Fund



WHY BREACHED?

Workplace Relations and Safety – Employment Relations Education Contestable Fund

In 2016/17 the Ministry had an initial appropriation of \$0.500m for the Employment Relations Education Contestable Fund appropriation. The Ministry proposed a fiscally neutral adjustment transferring \$0.325m to this appropriation. However, the Ministry continued to spend against this appropriation in 2016/17 and incurred expenses totalling \$0.723m (\$0.223m in excess of the original appropriation) before the transfer was approved as part of the 2017 March Baseline Update.

OIA20230138 Part One Binder Item 24
Page 134 of 143



SPEND IS OUT OF SCOPE

	Appropriation		
	Actual	Voted	Unappropriated
	\$000	\$000	\$000
Vote Building and Housing	\$45,000	\$45,000	\$45,000

Non-Departmental Capital Expense Communications: Broadband Investment (Crown Fibre Holdings Capital Costs) 2016–2021



WHY BREACHED?

Communications: Broadband Investment (Crown Fibre Holdings Capital Costs) 2016– 2021

In September 2017, Crown Fibre Holdings
Limited changed its name to Crown
Infrastructure Partners Limited. This name
change was not reflected in the scope
statement of the appropriation, which only
authorised payments to Crown Fibre
Holdings Limited. In December 2017, a
payment of \$45m was made to Crown
Infrastructure Partners for the rollout of
ultrafast broadband.

OIA20230138 Part One Binder Item 24
Page 135 of 143



KNOW YOUR BUSINESS

	Actual \$000	Voted \$000	Unappropriated \$000
Vote Building and Housing	\$151.862	-	\$151.862

Non-Departmental Other Expense Housing Infrastructure Fund – Fair Value Write-Down – MYA



WHY BREACHED?

Housing Infrastructure Fund – Fair Value Write-Down – MYA

Between 1 July and 30 September 2018, MBIE signed seven Housing Infrastructure Fund loan agreements to provide interest-free loan facilities of up to \$539.400 million. MBIE was required to, but did not recognise the loss on the concessionary loans and the entire Housing Infrastructure Fund – Fair Value Write-Down appropriation (which was established for this purpose), was transferred to the new Ministry of Housing and Urban Development. Therefore, since no appropriation was retained by MBIE, the fair value write down is in excess of appropriation.

OIA20230138 Part One Binder Item 24
Page 136 of 143



KNOW YOUR PFA

	Appropriation			
	Actual	Voted	Unappropriated	
	\$000	\$000	\$000	
Vote Business, Science and Innovation	\$80,257	\$550,746	\$2,527	

Regional Economic Development: Provincial Growth Fund MCA:
Operational Support of Regional and Sector Investments



WHY BREACHED?

Regional Economic Development: Provincial Growth Fund MCA

On 12 August 2018 the Minister of Finance approved the PDU's request for departmental operational funding of \$24.230 million in the new Regional Economic Development: Provincial Growth Fund MCA: Operational Support of Regional and Sector Investments category. Though this funding was approved, the approval to establish the new category was missed out in the paper. This was discovered in September 2018 and, to correct the omission, the initial paper was revoked. On 7 October 2018, the Minister of Finance approved the establishment of the new category and the breach was remediated. However, the expenses incurred against the Regional Economic Development: Provincial Growth Fund MCA: Operational Support of Regional and Sector Investments category before 7 October 2018 are considered unappropriated.

OIA20230138 Part One Binder Item 24
Page 137 of 143



MATCH APPROPRIATION WITH ACCOUNTING TREATMENT

	Actual	Voted	Unappropriated
	\$000	\$000	\$000
Vote Building and Housing	\$27,993	\$27,396	\$597

Departmental Output Expense Residential Tenancy and Unit Title Services



WHY BREACHED?

Residential Tenancy and Unit Title Services

The Ministry's Contingent Liability and Assets Register for 30 June 2016 contained a departmental unquantifiable contingent liability related to Payroll Remediation activities. The Ministry recorded a provision, a high level accounting adjustment, in relation to this liability at 30 June 2017. The provision represents the Ministry's best estimate of the eventual liability as at 30 June 2017 and resulted in unappropriated expenditure in the Residential Tenancy and Unit Title Services appropriation. As at 30 June 2017 unappropriated expenses against the appropriation were \$0.597m.

 OIA20230138 Part One Binder
 Item 24

 Page 138 of 143



EXPECT UNEXPECTED

	Appropriation			
	Actual	Unappropriated		
	\$000	\$000	\$000	
Vote Business, Science and Innovation	\$1,206	\$1,140	\$66	

Non-Departmental Output Expense Impairment of Crown Assets



WHY BREACHED?

Impairment of Crown Assets

In June 2016, Whoosh Wireless (NZ) Ltd (a wireless broadband operator) had gone into voluntary administration owing \$66,000 to the Ministry for the Telecommunications Development Levy charges. This debt is now doubtful and the Ministry has incurred the full \$66,000 as an expense to the Impairment of Crown assets appropriation.

OIA20230138 Part One Binder

Opportunities across government

Mark Mclellan, Senior Advisor
Government Finance Profession Team



Opportunities to expand your knowledge



- → Finance Development Programme
- ☐ Leadership Development Centre (LDC) run by PSC
- Public Service Core Learning Hub https://www.ldc.govt.nz/public-service-core-learning-hub
- **IPANZ**
- → Professional Bodies (CAANZ and CPA)
- Apolitical
- → Employee Lead Networks



Summary

Learning Objectives

We have covered:

- The role and function of some of the key Treasury system teams
- Thow to read the Financial Statements of Government
- The role of the Counter Fraud Office Serious Fraud Office
- Development opportunities across Government

Any final questions? Send us an email: governmentfinanceprofession@treasury.govt.nz





OIA20230138 Part One Binder

Tour of Parliament

 For those attending the tour of parliament please follow please meet in reception at 1:35 pm



OIA20230138 Part One Binder Item 24
Page 143 of 143

Thank you!

